

Continuing Education for CCIM Institute Courses

PLEASE NOTE:

These approvals are subject to change without notice and are at the discretion of the state commissions.

View all available by state by clicking on your license state below.

Alabama	Kentucky	North Dakota
Alaska	Louisiana	Ohio
Arizona	Maine	Oklahoma
Arkansas	Maryland - host state	Oregon
British Columbia	Michigan	Pennsylvania
California	Minnesota - host	South Carolina
Colorado	state	South Dakota
Connecticut	Mississippi	Tennessee
Delaware	Missouri	Texas
Florida	Montana	Utah
Georgia	NASBA	Virginia
Hawaii - host state	Nebraska	Washington
Idaho	Nevada	Wisconsin
Illinois	New Hampshire	Wyoming
Indiana	New Jersey	
Iowa	New Mexico	
Kansas	New York	
	North Carolina	

ALABAMA

WardCenter

Continuing Education Credits for CCIM Institute Courses

Attention Alabama Licensees: Please note that Alabama state CE requirements dictate that both the course AND the instructor must be approved for CE in Alabama, in order for CE to be given for a course. Sometimes the instructors available are not approved for CE. Therefore, if you wish to receive CE for a course, please check the courses below to ensure that both the course and instructor are approved for CE.

	Course	Broker	Sales	Appraiser	СРА	Post- License
	CI 101: Financial Analysis Classroom Approved Instructor(s) - Barbara Crane, Eric Hillenbrand, George Wilson	32	32		39	
es	CI 102: Market Analysis Classroom Approved Instructor(s) – Eric Hillenbrand, George Wilson	32	32		39	
Core Designation Courses	CI 103: User Decision Analysis Classroom Approved Instructor – Barbara Crane	23	23		39	
Core Desi	CI 104: Investment Analysis Classroom, Approved Instructor – Bill Moss	30	30		39	
-	Commercial Real Estate Negotiations Classroom Approved Instructor – Barbara Crane	6	6		8	
	Foundations for Success in CRE Classroom Approved Instructor – Bill Moss	9	9		18	
	Successful Strategies for Tenant Representation <i>Classroom</i>	Not approved	Not approved			

CREDITS BY LICENSE

For additional questions, please email us at cecredit@ccim.com.

ALASKA

Continuing Education Credits for CCIM Institute Courses

Please contact <u>CEcredit@ccim.com</u> for additional information about CE credit in Alaska.

For additional questions, please email us at <u>cecredit@ccim.com</u>.

ARIZONA

Continuing Education Credits for CCIM Institute Courses

Attention Arizona Licensees: Please note that Arizona state CE requirements dictate that both the course AND the instructor must be approved for CE in Arizona, in order for CE to be given for a course. Sometimes the instructors available are not approved for CE. Therefore, if you wish to receive CE for a course, please check the courses below to ensure that both the course and instructor are approved for CE.

	COURSE	Broker	Sales	Appraiser	СРА
	CI 101: Financial Analysis Classroom Approved Instructor(s) - Soozi Jones-Walker & Todd Kuhlmann	27	27		39
urses	CI102: Market Analysis	6	6		
ation Co	Classroom Approved Instructor – Mark Van Ark & Bo Barron				
Core Designation Courses	CI103: User Decision Analysis Classroom Approved Instructor(s) - Soozi Jones-Walker & Robin Webb	29	29		
	CI104: Investment Analysis Classroom Approved Instructor - Todd Kuhlmann	29	29		
	Commercial Real Estate Negotiations Classroom Approved Instructor - Soozi Jones-Walker	7	7		8
	Foundations for Success in CRE Classroom Approved Instructor – Mark Van Ark & Bo Barron	7	7		
Ward Center	Introduction to Commercial R.E Classroom Approved Instructor – Nicholas Miner	3	3		
War	Successful Strategies for Tenant Representation <i>Classroom</i> <i>Approved Instructor – Nicholas Miner</i>	3	3		
	Feasibility Analysis for Commercial Real Estate <i>Classroom</i> <i>Approved Instructor – Nicholas Miner</i>	3	3		

CREDITS BY LICENSE

ARKANSAS

Continuing Education Credits for CCIM Institute Courses

CREDITS BY LICENSE

COURSE

CI 101: Financial Analysis for Commercial Investment Real Estate
CI 102: Market Analysis for Commercial Investment Real Estate
CI 103: User Decision Analysis for Commercial Investment Real Estate
CI 104: Investment Analysis for Commercial Investment Real Estate
Commercial Real Estate Negotiations
Foundations for Success in Commercial Real Estate
Advanced Market Analysis for Commercial Real Estate
Introduction to Development Workshop
CI 102 Revisited: Market Analysis Models
CI 103 Revisited: User Decision Models
CI 104 Revisited: Investment Decision Models
CI Concepts Revisited: Methods and Models

Broker	Sales	Appraiser	СРА
Contact CEcredit@ccim.com	Contact CEcredit@ccim.com		39
Contact CEcredit@ccim.com	Contact CEcredit@ccim.com		39
Contact CEcredit@ccim.com	Contact CEcredit@ccim.com		39
Contact <u>CEcredit@ccim.com</u>	Contact <u>CEcredit@ccim.com</u>		39
Contact CEcredit@ccim.com	Contact <u>CEcredit@ccim.com</u>		8
Contact CEcredit@ccim.com	Contact CEcredit@ccim.com		18
Contact CEcredit@ccim.com	Contact CEcredit@ccim.com		7
Contact CEcredit@ccim.com	Contact CEcredit@ccim.com		15
Contact CEcredit@ccim.com	Contact CEcredit@ccim.com		

Please contact <u>CEcredit@ccim.com</u> for additional information about CE credit in Arkansas.

BRITISH COLUMBIA

Continuing Education Credits for CCIM Institute Courses

		CREDITS DT LICENSE				-
	COURSE	Broker	Sales	Appraiser	СРА	Post- License
ion Courses	CI 101: Financial Analysis for Commercial Investment Real Estate	Approval Pending	Approval Pending			
	CI 102: Market Analysis for Commercial Investment Real Estate	Approval Pending	Approval Pending			
Core Designation	CI 103: User Decision Analysis for Commercial Investment Real Estate	Approval Pending	Approval Pending			
Core	CI 104: Investment Analysis for Commercial Investment Real Estate	Approval Pending	Approval Pending			
	Commercial Real Estate Negotiations	Approval Pending	Approval Pending			
WardCenter	Residential Real Estate Financial Analysis	Approval Pending	Approval Pending			
	Financial Analysis Tools for Commercial Investment Real	Approval Pending	Approval Pending			
	Foundations for Success in Commercial Real Estate	Approval Pending	Approval Pending			

CREDITS BY LICENSE

Online courses are currently not eligible for continuing education credits in British Columbia.

CALIFORNIA

Continuing Education Credits for CCIM Institute Courses

Please note to get CE credit (classroom only) in California the licensee must petition the CA DRE.

	COURSE	Broker	Sales	Appraiser	СРА	Post- License
es	CI 101: Financial Analysis for Commercial Investment Real Estate	Contact: cecredit@ccim.com	Contact: cecredit@ccim.com	32	39	
Core Designation Courses	CI 102: Market Analysis for Commercial Investment Real Estate	Contact: cecredit@ccim.com	Contact: cecredit@ccim.com	32	39	
Designat	CI 103: User Decision Analysis for Commercial Investment Real Estate	Contact: cecredit@ccim.com	Contact: cecredit@ccim.com	32	39	
Core	CI 104: Investment Analysis for Commercial Investment Real Estate	Contact: cecredit@ccim.com	Contact: cecredit@ccim.com	32	39	
	Commercial Real Estate Negotiations	Contact:	Contact:		8	
er.	Foundations for Success in Commercial Real Estate	Contact: cecredit@ccim.com	Contact: cecredit@ccim.com		18	
WardCentei	Advanced Market Analysis for Commercial Real Estate	Contact: cecredit@ccim.com	Contact: cecredit@ccim.com		7	
~	Introduction to Development Workshop	Contact: cecredit@ccim.com	Contact: cecredit@ccim.com		15	

CREDITS BY LICENSE

ALL CCIM COURSES must be submitted via petition by the licensee for consideration of CE credit in California.

COLORADO

Continuing Education Credits for CCIM Institute Courses

CREDITS BY LI	CENSE
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	COURSE	Broker	Sales	Appraiser	СРА	Post- License
	CI 101: Financial Analysis for Commercial Investment Real Estate	28	28		39	
	CI 101: Financial Analysis Online Instructor Led and Virtual	20	20			
ourses	CI 102: Market Analysis for Commercial Investment Real Estate	28	28		39	
Core Designation Courses	CI 102: Market Analysis Online Instructor Led and Virtual	20	20			
Core Des	CI 103: User Decision Analysis for Commercial Investment Real Estate	28	28		39	
	CI 103: User Decision Analysis Online Instructor Led and Virtual	20	20			
	CI 104: Investment Analysis for Commercial Investment Real Estate	Approval Pending	Approval Pending		39	
	CI 104: Investment Analysis Online Instructor Led and Virtual	Approval Pending	Approval Pending			
	Commercial Real Estate Negotiations Classroom, Online, and Virtual	7	7		8	
Ward Center	Introduction to Commercial Real Estate Classroom and Virtual	3	3			
Ward	Foundations for Success in Commercial Real Estate	14	14		18	
	Introduction to Development Online Instructor Led	12	12			

For additional questions, please email us at <u>cecredit@ccim.com</u>.

CONNECTICUT

Continuing Education Credits for CCIM Institute Courses

		CREDITS BY LICENSE					
0	COURSE	Broker	Sales	Appraiser	СРА	Post- License	
	CI 101: Financial Analysis <i>Classroom</i>	6	6		39		
	CI 101: Financial Analysis Online Instructor Led and Virtual	6	6				
Core Designation Courses	CI 102: Market Analysis Classroom	6	6		39		
	CI 102: Market Analysis Online Instructor Led and Virtual	6	6				
	CI 103: User Decision Analysis Classroom	6	6		39		
	CI 103: Market Analysis	6	6				
	Online Instructor Led and Virtual CI 104: Investment Analysis Classroom	6	6		39		
	CI 104: Investment Analysis Online Instructor Led and Virtual	6	6				
	Commercial Real Estate Negotiations Classroom, Virtual	6	6		8		
	Introduction to Commercial Real Estate <i>Classroom</i>	3	3				
	Foundations for Success Classroom	6	6		8		
	Foundations for Success Online Instructor Led and Virtual	6	6				
enter	Residential RE Financial Analysis Classroom and Online Instructor Led	6	6				
WardCenter	Financial Analysis Tools Classroom and Online Instructor Led	6	6				

CREDITS BY LICENSE

Temporary CE approvals are indicated in red. These approvals are subject to change without notice and are at the discretion of the state commissions.

DELAWARE

Continuing Education Credits for CCIM Institute Courses

Please contact <u>CEcredit@ccim.com</u> for additional information about CE credit in Delaware.

FLORIDA

Continuing Education Credits for CCIM Institute Courses

CREDITS BY LICENSE

	COURSE	Broker	Sales	Appraiser	СРА	Post- License
Core Designation Courses	CI 101: Financial Analysis <i>Classroom</i>	8	8		39	30
	CI 102: Market Analysis <i>Classroom</i>	8	8		39	30
e Designat	CI 103: User Decision Analysis Classroom	8	8		39	
Ward Center Core	CI 104: Investment Analysis <i>Classroom</i>	8	8		39	
	Commercial Real Estate Negotiations <i>Classroom</i>	7	7			
Ward	Foundations for Success Classroom	11	11		18	
	Financial Analysis Tools <i>Classroom</i>	7	7			
	Successful Strategies for Tenant Representation <i>Classroom</i>	3	3			
	Building a Commercial Real Estate Consulting or Investing Business - <i>Classroom</i>	3	3			

For additional questions, please email us at <u>cecredit@ccim.com</u>.

GEORGIA

Continuing Education Credits for CCIM Institute Courses

COURSE		CREDITS BY LICENSE				
_	JOURSE	Broker	Sales	Appraiser	CPA	Post- License
	CI 101: Financial Analysis <i>Classroom</i>	32	32		39	
urses	CI 101: Financial Analysis Online Instructor Led	34	34			25
Core Desigration Courses	CI 102: Market Analysis <i>Classroom</i>	32	32		39	25
re Design	CI 103: User Decision Analysis Classroom	32	32		39	
Ō	CI 104: Investment Analysis for Commercial Investment Real	32	32		39	
	Commercial Real Estate Negotiations <i>Classroom</i>	7	7		8	
	Foundations for Success Classroom	14	14		18	
	Preparing to Negotiate Online (Self-Paced)	6	6			
	Financial Analysis Tools <i>Classroom</i>	7	7		8	
	Feasibility Analysis for Retail Property <i>Classroom</i>	12	12			
iter	Intro to Commercial Investment Real Estate Analysis	3	3			
Ward Center	CI Concepts Revisited: Methods and Models	6	6			
W	Building a Commercial R.E Consulting or Investing Business - Classroom	3	3			
	Successful Strategies for Tenant Representation - Classroom	3	3			
	Lease Versus Own Comparison and Analysis - Classroom	4	4			
	Commercial Real Estate Asset & Portfolio Management - Classroom	4	4			

For additional questions, please email us at <u>cecredit@ccim.com</u>. **READY TO REGISTER?** Click on a course above or view our course catalog.

Hawaii

Continuing Education Credits for CCIM Institute Courses

Attention Hawaii Licensees

Please note to receive CE credit in Hawaii, the course must be taken in Hawaii or sponsored by the Hawaii CCIM Chapter.

	CREDITS BY LICENSE					
COURSE	Broker	Sales	Appraiser	СРА	Post- License	
CI 101: Financial Analysis <i>Classroom</i>	12	12		12		
Classroom CI 102: Market Analysis Classroom CI 103: User Decision Analysis Classroom CI 104: Investment Analysis	12	12		12		
CI 103: User Decision Analysis Classroom	12	12		12		
CI 104: Investment Analysis <i>Classroom</i>	12	12		12		

Temporary CE approvals for online courses are indicated in red. These approvals are subject to change without notice and are at the discretion of the state commissions. For additional questions, please email us at <u>cecredit@ccim.com</u>.

IDAHO

Continuing Education Credits for CCIM Institute Courses

	COURSE (CLASSROOM ONLY)	Broker	Sales	Appraiser	CPA
ses	CI 101: Financial Analysis Classroom	29	29		39
Core Designation Courses	CI 102: Market Analysis <i>Classroom</i>	29	29		39
Designat	CI 103: User Decision Analysis Classroom	32	32		39
Core	CI 104: Investment Analysis <i>Classroom</i>	29	29		39
	Commercial Real Estate Classroom	7	7		8
	Financial Analysis Tools for CRE Classroom	7	7		8
er	Foundations for Success in CRE Classroom	14	14		18
Ward Center	Intro to Development Workshop Classroom	18	18		15
Ň	CI Concepts Revisited: Methods & Models Self-Paced	6	6		
	CI 102 Revisited: Market Analysis Models Self-Paced	4	4		
	CI 103 Revisited: User Decision Models Self-Paced	4	4		
	CI 104 Revisited: Investment Decision Models (<i>Self-Paced</i>)	5	5		
	Introduction to Commercial Real Estate	3	3		

CREDITS BY LICENSE

ILLINOIS

Continuing Education Credits for CCIM Institute Courses

CREDITS BY LICENSE

COURSE	Broker	Sales	Appraiser	СРА	Post- License
CI 101: Financial Analysis Classroom, Online, Virtual	6	6		39	
CI 102: Market Analysis <i>Classroom, Online, Virtual</i>	6	6		39	
CI 103: User Decision Analysis Classroom, Online, Virtual	6	6		39	
CI 104: Investment Analysis <i>Classroom, Online, Virtual</i>	6	6		39	
Commercial Real Estate Negotiations Classroom, Online, Virtual	6	6		8	
Introduction to Development Workshop Classroom, Online, Virtual	6	6		15	
Introduction to Development Workshop <i>Classroom, Online, Virtual</i> Foundations for Success in CRE <i>Classroom, Online, Virtual</i>	6	6		18	
Introduction to Commercial Real Estate	3	3			
Classroom, Online, Virtual					

For additional questions, please email us at <u>cecredit@ccim.com</u>.

INDIANA

Continuing Education Credits for CCIM Institute Courses

	COURSE	Broker	Sales	Appraiser	СРА	Post- License	
ourses	CI 101: Financial Analysis <i>Classroom</i>	29	29		39		
Juation C	CI 102: Market Analysis Classroom	29	29		39		
Core Designation Courses	CI 103: User Decision Analysis Classroom	29	29		39		
	CI 104: Investment Analysis Classroom	29	29		39		
	Commercial Real Estate Negotiations <i>Classroom</i>	7	7		8		
Ward Center	Foundations for Success Classroom	14	14		18		
Ward	Feasibility Analysis for CRE Classroom	4	4				
	Financial Analysis Tools for CRE Classroom	7	7				

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Continuing Education Credits for CCIM Institute Courses

		C REDITS BY LICENSE					
	Course	Broker	Sales	Appraiser	СРА	Post- License	
rses	CI 101: Financial Analysis <i>Classroom</i>	29	29		39		
Core Designation Courses	CI 102: Market Analysis Classroom	29	29		39		
e Designa	CI 103: User Decision Analysis Classroom	29	29		39		
Core	CI 104: Investment Analysis Classroom	29	29		39		
Ward Center	Commercial Real Estate Negotiations <i>Classroom</i>	7	7		8		
Ward (Foundations for Success in CRE <i>Classroom</i>	14	14		18		
	CI Concepts Revisited: Methods and Models (<i>Self-Paced</i>)	6	6				
	CI 102 Revisited: Market Analysis Models (<i>Self-Paced</i>)	4	4				
	CI 103 Revisited: User Decision Models (<i>Self-Paced</i>)	4	4				
	CI 104 Revisited: Investment Decision Models <i>Self-Paced</i>)	5	5				

These approvals are subject to change without notice and are at the discretion of the state commissions. For additional questions, please email us at <u>cecredit@ccim.com</u>.

Core Designation Courses

Ward Center

Continuing Education Credits for CCIM Institute Courses

	CREDITS BY LICENSE					
Course	Broker	Sales	Appraiser	СРА	ABA	Post- License
CI 101: Financial Analysis for Commercial Investment Real Estate - <i>Classroom</i>	9	9		39		
CI 102: Market Analysis for Commercial Investment Real Estate - <i>Classroom</i>	9	9		39		
CI 103: User Decision Analysis for Commercial Investment Real Estate - <i>Classroom</i>	9	9		39		
CI 104: Investment Analysis for Commercial Investment Real Estate - <i>Classroom</i>	9	9		39		
Commercial Real Estate Negotiations – <i>Classroom</i>	7	7		8		
Foundations for Success in Commercial Real Estate – <i>Classroom</i>	9	9		18		
Introduction to Development Workshop - <i>Classroom</i>	6	6				
Introduction to Commercial Real Estate - Classroom	3	3				

CREDITS BY LICENSE

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KENTUCKY

Continuing Education Credits for CCIM Institute Courses

		C REDITS BY LICENSE					
	Course	Broker	Sales	Appraiser	СРА	Post- License	
uo	CI 101: Financial Analysis <i>Classroom</i>	3	3		39		
signati	CI 102: Market Analysis <i>Classroom</i>	3	3		39		
Core Designation	CI 103: User Decision Analysis Classroom	3	3		39		
о С	CI 104: Investment Analysis Classroom	3	3		39		
	Commercial Real Estate Negotiations <i>Classroom</i>	3	3		8		
ter	Foundations for Success in CRE Classroom	3	3		18		
Ward Center	Advanced Market Analysis <i>Classroom</i>	3	3				
Wai	Splitting Profits Classroom	3	3				
	Introduction to Development Classroom	3	3		15		

These approvals are subject to change without notice and are at the discretion of the state commissions. For additional questions, please email us at <u>cecredit@ccim.com</u>.

LOUISIANA

Continuing Education Credits for CCIM Institute Courses

Attention Louisiana Licensees

Licensees requesting CE credit for the state of Louisiana must submit their requests to CCIM no later than one (1) day after the end of the course to avoid Louisiana's late submission fee. CCIM can process late requests, but the licensee will be responsible for late fees imposed by Louisiana, which can be up to \$450.00.

	Course	Broker	Sales	Appraiser	СРА
ses	CI 101: Financial Analysis <i>Classroom only</i>	8	8	30	39
tion Courses	CI 102: Market Analysis Classroom only	8	8	30	39
Designation	CI 103: User Decision Analysis Classroom only	8	8	30	39
Core	CI 104: Investment Analysis Classroom only	8	8	30	39
ter	Commercial Real Estate Negotiations Classroom only	7	7		7
Ward Center	Foundations for Success in CRE Classroom only	8	8	16	18
	Introduction to Development Classroom only	8	8	16	18
	Successful Strategies for Tenant Representation <i>Classroom</i>	3	3		
	Preparing to Negotiate Online	4	4		
	Building a Commercial RE Consulting or Investing Classroom	3	3		

CREDITS BY LICENSE

These approvals are subject to change without notice and are at the discretion of the state commissions. For additional questions, please email us at <u>cecredit@ccim.com</u>.

MAINE

Continuing Education Credits for CCIM Institute Courses

			CILDITO					
(Course	Broker	Sales	Appraiser	СРА			
ses	CI 101: Financial Analysis for Commercial Investment Real Estate	Contact CEcredit@ccim.com CEcredit			39			
Core Designation Courses	CI 102: Market Analysis for Commercial Investment Real Estate	Contact:	Contact:		39			
	CI 103: User Decision Analysis for Commercial Investment Real Estate	cecredit@ccim.com	cecredit@ccim.com		39			
Core	CI 104: Investment Analysis for Commercial Investment Real Estate	Contact:	Contact:		39			
Ward Center	Commercial Real Estate Negotiations	cecredit@ccim.com	cecredit@ccim.com		8			
Ward	Foundations for Success in Commercial Real Estate	Contact CEcredit@ccim.com	Contact CEcredit@ccim.com		18			

CREDITS BY LICENSE

These approvals are subject to change without notice and are at the discretion of the state commissions. For additional questions, please email us at <u>cecredit@ccim.com</u>.

Maryland

Continuing Education Credits for CCIM Institute Courses

Attention Maryland Licensees

To receive CE credit for a course hosted within the state of Maryland, the course must be sponsored by the CCIM Mid-Atlantic Chapter.

			GREDIIS B		•		
	Course	Broker	Sales	Appraiser	СРА	ABA	Post- License
ses	CI 101: Financial Analysis for Commercial Investment Real Estate	Contact CEcredit@ccim.com	Contact CEcredit@ccim.com		39		
tion Courses	CI 102: Market Analysis for Commercial Investment Real Estate	Contact CEcredit@ccim.com	Contact CEcredit@ccim.com	28	39		
Core Designation	CI 103: User Decision Analysis for Commercial Investment Real Estate	Contact CEcredit@ccim.com	Contact CEcredit@ccim.com	29	39		
Core	CI 104: Investment Analysis for Commercial Investment Real Estate	Contact CEcredit@ccim.com	Contact CEcredit@ccim.com		39		
Ward Center	Commercial Real Estate Negotiations	Contact CEcredit@ccim.com	Contact CEcredit@ccim.com		8		
Ward	Foundations for Success in Commercial Real Estate	Contact CEcredit@ccim.com	Contact CEcredit@ccim.com		18		

CREDITS BY LICENSE

These approvals are subject to change without notice and are at the discretion of the state commissions. For additional questions, please email us at <u>cecredit@ccim.com</u>.

MICHIGAN

Continuing Education Credits for CCIM Institute Courses

		C REDITS BY LICENSE						
	COURSE	Broker	Sales	Appraiser	СРА	Post- License		
Core Designation Courses	CI 101: Financial Analysis <i>Classroom</i>	29	29		39			
	CI 102: Market Analysis <i>Classroom</i>	29	29		39			
esigna	CI 103: User Decision Analysis Classroom	29	29		39			
Ward Core	CI 104: Investment Analysis Classroom	29	29		39			
	Commercial Real Estate Negotiations <i>Classroom</i>	7	7		8			
	Foundations for Success in CRE Classroom	14	14		18			
	Introduction to Commercial Real Estate <i>Classroom</i>	3	3					
	Transitioning from Residential to Commercial Real Estate <i>Classroom</i>	3	3					

These approvals are subject to change without notice and are at the discretion of the state commissions. For additional questions, please email us at <u>cecredit@ccim.com</u>.

MINNESOTA

Continuing Education Credits for CCIM Institute Courses

Attention Minnesota Licensees: Please note the CCIM Minnesota-Dakotas Chapter will issue the Continuing Education (CE) certificate for courses taken inside and outside of Minnesota. To secure CE, please contact mndakotaschapter@ccim.net.

		Broker	Sales	Appraiser	СРА	Post- License	
	CI 101: Financial Analysis <i>Classroom</i>	29	29		39		
ourses	CI 102: Market Analysis <i>Classroom</i>	29	29		39		
Core Designation Courses	CI 103: User Decision Analysis <i>Classroom</i>	29	29	39			
	CI 104: Investment Analysis <i>Classroom</i>	29	29		39		
enter	Commercial Real Estate Negotiations <i>Classroom</i>	7.5	7.5		8		
Ward Center	Foundations for Success in CRE	Not	Not				
	Classroom	Approved	Approved				

CREDITS BY LICENSE

These approvals are subject to change without notice and are at the discretion of the state commissions. For additional questions, please email us at <u>cecredit@ccim.com</u>.

MISSISSIPPI

Continuing Education Credits for CCIM Institute Courses

		C REDITS BY LICENSE					
	Course	Broker	Sales	Appraiser	СРА	Post- License	
Irses	CI 101: Financial Analysis <i>Classroom</i>	29	29		39		
tion Cou	CI 102: Market Analysis <i>Classroom</i>	29	29		39		
Core Designation Courses	CI 103: User Decision Analysis Classroom	29	29		39		
Core	Building a Commercial Real Estate Consulting or Investing Business	3	3				
	CI 104: Investment Analysis <i>Classroom</i>	29	29		39		
	Successful Strategies for Tenant Representation - <i>Classroom</i>	3	3				
	Foundations for Success in Commercial Real Estate - <i>Classroom</i>	14	14				
	Commercial Real Estate Negotiations - <i>Classroom</i>	7	7				
	Introduction to CRE Classroom	3	3				
			1		1	1	

These approvals are subject to change without notice and are at the discretion of the state commissions. For additional questions, please email us at <u>cecredit@ccim.com</u>.

MISSOURI

Continuing Education Credits for CCIM Institute Courses

		CREDITS BY LICENSE					
	Course	Broker	Sales	Appraiser	СРА	Post- License	
uc	CI 101: Financial Analysis <i>Classroom</i>	9	9		39		
Designation	CI 102: Market Analysis Classroom	9	9		39		
re Des	CI 103: User Decision Analysis Classroom	9	9		39		
Core	CI 104: Investment Analysis Classroom	9	9		39		
	Commercial Real Estate Negotiations Classroom	6	6		8		
	Foundations for Success in CRE Classroom	9	9		18		
	Advanced Market Analysis <i>Classroom</i>	6	6		7		
Senter	Splitting Profits for Commercial R.E. Classroom	3	3				
Ward Cente	Introduction to Development Classroom	9	9		15		
	CI Concepts Revisited: Methods & Models (<i>self-paced</i>)	6	6				
	CI 102 Revisited: Market Analysis Models (<i>self-paced</i>)	3	3				
	CI 103 Revisited: User Decision Models (<i>self-paced</i>)	3	3				
	CI 104 Revisited: Investment Decision Models (<i>self-paced</i>)	3	3				
	Introduction to Commercial Real Estate <i>Classroom</i>	3	3				

These approvals are subject to change without notice and are at the discretion of the state commissions. For additional questions, please email us at <u>cecredit@ccim.com</u>.

Continuing Education Credits for CCIM Institute Courses.

Attention Montana Licensees

To receive CE credit for a course, please submit a <u>request form</u> to CCIM. The required CE credit hours shall be in real estate continuing education courses that are: (a) approved by the Association of Real Estate License Law Officials' (ARELLO) Distance Education Certification, or a state real estate licensing regulatory agency or real estate commission; or (b) endorsed by a national, state, or local Association of REALTORS®, or a national, state, or local real estate, landlords, or property management association.

	Course	Broker	Sales	Appraiser	CPA
es	CI 101: Financial Analysis <i>Classroom</i>	6	6		39
Core Designation Courses	CI 102: Market Analysis <i>Classroom</i>	6	6		39
e Designa	CI 103: User Decision Analysis Classroom	6	6		39
Cor	CI 104: Investment Analysis Classroom	6	6		39
	Commercial Real Estate Negotiations Classroom	4	4		
	Foundations for Success in CRE Classroom	4	4		
Ward Center	CI Concepts Revisited: Methods and Models (<i>self-paced</i>)	4	4		
Ward					

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NASBA

Continuing Education Credits for CCIM Institute Courses.

	Course	Broker	Sales	Appraiser	CPA
ses	CI 101: Financial Analysis <i>Group Live</i>				39
tion Cour	CI 102: Market Analysis Group Live				39
Core Designation Courses	CI 103: User Decision Analysis Group Live				39
Core	CI 104: Investment Analysis Group Live				39
	Commercial Real Estate Negotiations Group Live				8
	Foundations for Success in CRE Classroom				16
	Advanced Market Analysis Group Live				8
Ward Center	Financial Analysis Tools for CRE Group Live				10
Ward	Introduction to Development Workshop Group Live				25
	Real Estate Financial Analysis Using Excel Group Live				8
	Splitting Profits for CRE Group Live				3
	CI 102 Revisited: Market Analysis Models Self-Paced				4

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NEBRASKA

Continuing Education Credits for CCIM Institute Courses

				Y LICENSE
Course	Broker	Sales	Appraiser	СРА
CI 101: Financial Analysis <i>Classroom</i>	27	27		39
CI 102: Market Analysis <i>Classroom</i>	27	27		39
CI 103: User Decision Analysis <i>Classroom</i>	27	27		39
CI 104: Investment Analysis Classroom	27	27		39
Commercial Real Estate Negotiations <i>Classroom</i>	6	6		8
Foundations for Success in CRE Classroom	12	12		18
Introduction to Commercial Real Estate <i>Classroom</i>	3	3		
Lease Versus Own Comparison and Analysis <i>Classroom</i>	3	3		
	CI 101: Financial Analysis ClassroomCI 102: Market Analysis ClassroomCI 103: User Decision Analysis ClassroomCI 104: Investment Analysis ClassroomCommercial Real Estate Negotiations ClassroomFoundations for Success in CRE ClassroomIntroduction to Commercial Real Estate ClassroomLease Versus Own Comparison and Analysis	CI 101: Financial Analysis27Classroom27Cl 102: Market Analysis27Classroom27Cl 103: User Decision Analysis27Cl 104: Investment Analysis27Classroom6Classroom6Foundations for Success in CRE Classroom12Introduction to Commercial Real Estate Classroom3Lease Versus Own Comparison and 	COURSEBrokerSalesCI 101: Financial Analysis Classroom2727CI 102: Market Analysis Classroom2727CI 103: User Decision Analysis Classroom2727CI 104: Investment Analysis Classroom2727Commercial Real Estate Negotiations Classroom66Foundations for Success in CRE Classroom1212Introduction to Commercial Real Estate Classroom33Lease Versus Own Comparison and Analysis33	COURSEBrokerSalesAppraiserCl 101: Financial Analysis Classroom272727Cl 102: Market Analysis Classroom272727Cl 102: Market Analysis Classroom272727Cl 103: User Decision Analysis Classroom272727Cl 104: Investment Analysis Classroom272727Commercial Real Estate Negotiations Classroom666Foundations for Success in CRE Classroom121212Introduction to Commercial Real Estate Classroom333Lease Versus Own Comparison and Analysis333

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NEVADA

Continuing Education Credits for CCIM Institute Courses

	COURSE	Broker	Sales	Appraiser	СРА	Post- License
ses	CI 101: Financial Analysis <i>Classroom</i>	29	29		39	
tion Courses	CI 102: Market Analysis Classroom	29	29		39	
Designation	CI 103: User Decision Analysis Classroom	32	32		39	
Core	CI 104: Investment Analysis Classroom	32	32		39	
Ward	Commercial Real Estate Negotiations <i>Classroom</i>	8	8		8	
~	Foundations for Success in CRE Classroom	14	14		18	

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New HAMPSHIRE

Continuing Education Credits for CCIM Institute Courses

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Course	Broker	Sales	Appraiser	СРА	Post- License
CI 101: Financial Analysis <i>Classroom</i>	Not Approved	Not Approved		39	
CI 102: Market Analysis Classroom CI 103: User Decision Analysis Classroom CI 104: Investment Analysis	Not Approved	Not Approved		39	
CI 103: User Decision Analysis Classroom	Not Approved	Not Approved		39	
CI 104: Investment Analysis <i>Classroom</i>	Not Approved	Not Approved		39	
Commercial Real Estate Negotiations Classroom	Not Approved	Not Approved		8	
Foundations for Success in CRE <i>Classroom</i>	Not Approved	Not Approved		18	
Introduction to Development Classroom	Not Approved	Not Approved		15	
Residential Financial Analysis <i>Classroom</i> Splitting Profits for CRE	Not Approved	Not Approved			
Splitting Profits for CRE Classroom	Not Approved	Not Approved			
CI Concepts Revisited: Methods and Models (<i>Self-paced</i>)	Not Approved	Not Approved			
CI 102 Revisited: Market Analysis Models (<i>Self-paced</i>)	Not Approved	Not Approved			
CI 103 Revisited: User Decision Models (Self-paced)	Not Approved	Not Approved			
CI 104 Revisited: Investment Decision Models (Self-paced)	Not Approved	Not Approved			

These approvals are subject to change without notice and are at the discretion of the state commissions. For additional questions, please email us at <u>cecredit@ccim.com</u>.

New Jersey

Continuing Education Credits for CCIM Institute Courses

С	OURSE	Broker	Sales	Appraiser	СРА	Post- License
	I 101: Financial Analysis Slassroom	29	29		39	
	I 102: Market Analysis Slassroom	29	29		39	
	I 103: User Decision Analysis	29	29		39	
_	I 104: Investment Analysis Classroom	29	29		39	
	ommercial Real Estate Negotiations	7	7		8	
	inancial Analysis Tools for CRE Classroom	7	7		8	
	oundations for Success in CRE	14	14		18	
	ntroduction to Development	12	12		15	
C	I Concepts Revisited: Methods nd Models (Self-paced)	6	6			
A	esidential Real Estate Financial nalysis Classroom	7	7			
L						

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NEW MEXICO

Core Designation Courses

Ward Center

Continuing Education Credits for CCIM Institute Courses

	CREDITS BY LICENSE						
Course	Broker	Sales	Appraiser	CPA	Post- License		
CI 101: Financial Analysis <i>All Format</i> s	10	10	15	39			
CI 102: Market Analysis <i>All Formats</i>	10	10	15	39			
All Formats CI 103: User Decision Analysis All Formats	10	10	15	39			
CI 104: Investment Analysis <i>All Formats</i>	10	10	15	39			
Commercial Real Estate Negotiations All Formats	8	8		8			
All Formats Foundations for Success in CRE All Formats	10	10	10	18			
Introduction to Development Classroom	10	10		15			
Preparing to Negotiate Self-Paced	6	6					
CI Concepts Revisited: Methods and Models (<i>Self-Paced</i>)	6	6					
CI 103 Revisited: User Decision Models (Self-Paced)	4	4					
CI 104 Revisited: Investment Decision Models (Self-paced)	5	5					
CI 102 Revisited: Market Analysis Models (Self-paced)	4	4					

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New York

Continuing Education Credits for CCIM Institute Courses

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	Course	Broker	Sales	Appraiser	СРА	Post- License
	CI 101: Financial Analysis for Commercial Investment Real Estate - <i>Classroom</i>	22.5	22.5		39	
urses	CI 102: Market Analysis for Commercial Investment Real Estate – <i>Classroom</i>	22.5	22.5		39	
Core Designation Courses	CI 103: User Decision Analysis for Commercial Investment Real Estate – <i>Classroom</i>	22.5	22.5		39	
Core De	CI 104: Investment Analysis for Commercial Investment Real Estate – <i>Classroom</i>	22.5	22.5		39	
nter	Commercial Real Estate Negotiations Classroom	7	7		8	
Ward Center	Introduction to Development Workshop – <i>Classroom</i>	18	18		15	
	Foundations for Success in Commercial Real Estate <i>Classroom</i>	14	14			
	Introduction to Commercial Real Estate <i>Classroom</i>	3	3			

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NORTH CAROLINA

Continuing Education Credits for CCIM Institute Courses

GREDITS BY LICENSE						
COURSE	Broker	Sales	Appraiser	СРА	Post- License	
CI 101: Financial Analysis <i>Classroom</i>	4	4	29	39		
CI 101: Financial Analysis Online-Instructor Led	4	4				
CI 102: Market Analysis <i>Classroom</i>	4	4	29	39		
CI 103: User Decision Analysis Classroom	4	4	29	39		
CI 104: Investment Analysis Classroom	4	4	29	39		
Commercial Real Estate Negotiations <i>Classroom</i>	4	4		8		
Preparing to Negotiate Self-Paced	4	4				
Financial Analysis Tools for CRE Classroom	4	4				
Foundations for Success in CRE Classroom	4	4	14			
Commercial Real Estate Asset & Portfolio Management	4	4				
Lease Versus Own Comparison and Analysis	4	4				
	CI 101: Financial Analysis CI 101: Financial Analysis Online-Instructor Led CI 102: Market Analysis Classroom CI 103: User Decision Analysis Classroom CI 104: Investment Analysis Classroom Commercial Real Estate Negotiations Classroom Preparing to Negotiate Self-Paced Financial Analysis Tools for CRE Classroom Foundations for Success in CRE Classroom Commercial Real Estate Asset & Portfolio Management	Cl 101: Financial Analysis4Cl 101: Financial Analysis4Online-Instructor Led4Cl 102: Market Analysis4Classroom4Cl 103: User Decision Analysis4Cl 104: Investment Analysis4Classroom4Commercial Real Estate Negotiations4Classroom4Financial Analysis Tools for CRE4Classroom4Foundations for Success in CRE4Commercial Real Estate Asset & Portfolio Management4	COURSEBrokerSalesCl 101: Financial Analysis44Cl 101: Financial Analysis44Cl 101: Financial Analysis44Online-Instructor Led44Cl 102: Market Analysis44Classroom44Cl 103: User Decision Analysis44Classroom44Cl 104: Investment Analysis44Commercial Real Estate Negotiations44Classroom44Freparing to Negotiate44Self-Paced44Foundations for Success in CRE44Commercial Real Estate Asset & Portfolio Management44Lease Versus Own Comparison and44	COURSEBrokerSalesAppraiserCl 101: Financial Analysis4429Cl 101: Financial Analysis4429Cl 101: Financial Analysis4429Cl 102: Market Analysis4429Cl 103: User Decision Analysis4429Cl 104: Investment Analysis4429Commercial Real Estate Negotiations4429Commercial Real Estate Negotiations4429Financial Analysis Tools for CRE444Foundations for Success in CRE4414Commercial Real Estate Asset & Portfolio Management4414	COURSEBrokerSalesAppraiserCPACI 101: Financial Analysis Classroom442939CI 101: Financial Analysis Online-Instructor Led442939CI 102: Market Analysis Classroom442939CI 102: Market Analysis Classroom442939CI 102: Market Analysis Classroom442939CI 103: User Decision Analysis Classroom442939CI 104: Investment Analysis Classroom442939Commercial Real Estate Negotiations Classroom448Preparing to Negotiate Self-Paced448Financial Analysis Tools for CRE Classroom4414Commercial Real Estate Asset & Portfolio Management4414Lease Versus Own Comparison and Lease Versus Own Comparison and444	

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NORTH DAKOTA

Continuing Education Credits for CCIM Institute Courses

NDREC will accept CE credit for out-of-state Real Estate commission-approved classroom courses that have been delivered virtually or in a different format to meet the current health guidelines or directives, provided the licensee is issued a certificate of completion.

		CREDITS BY LICENSE				
	Course	Broker	Sales	Appraiser	СРА	Post- License
ses	CI 101: Financial Analysis Classroom, Online, and Virtual	32	32		39	
tion Courses	CI 102: Market Analysis Classroom, Online, and Virtual	29	29		39	
Core Designation	CI 103: User Decision Analysis Classroom, Online, and Virtual	32	32		39	
Core	CI 104: Investment Analysis Classroom, Online, and Virtual	32	32		39	
Ward Center	Foundations for Success in CRE Classroom, Online, and Virtual	14	14		14	
Ward	Commercial RE Negotiations Classroom, Online, and Virtual	8	8		8	

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ΟΗΙΟ

Continuing Education Credits for CCIM Institute Courses

					Y LICENSE	
	Course	Broker	Sales	Appraiser	СРА	Post- License
ses	CI 101: Financial Analysis <i>Classroom</i>	30	30		39	
tion Courses	CI 102: Market Analysis <i>Classroom</i>	25	25		39	
Core Designation	CI 103: User Decision Analysis Classroom	27	27		39	
Core	CI 104: Investment Analysis Classroom	26.5	26.5		39	
:er	Commercial Real Estate Negotiations	Pending Approval	Pending Approval		8	
Ward Center	Foundations for Success in CRE Classroom	Pending Approval	Pending Approval		18	
>						

These approvals are subject to change without notice and are at the discretion of the state commissions. For additional questions, please email us at <u>cecredit@ccim.com</u>.

OKLAHOMA

Continuing Education Credits for CCIM Institute Courses

Attention Oklahoma Licensees

You may submit a non-approved course or seminar for consideration in lieu of an approved course. Please submit proof of the course completion to help@orec.ok.gov.

			GREDITS	BY LICENS	
	Course	Broker	Sales	Appraiser	CPA
ses	CI 101: Financial Analysis <i>Classroom</i>	29	29		39
tion Cour	CI 102: Market Analysis <i>Classroom</i>	29	29		39
Core Designation Courses	CI 103: User Decision Analysis Classroom	29	29		39
Core	CI 104: Investment Analysis <i>Classroom</i>	32	32		39
er	Commercial Real Estate Negotiations Classroom	7	7		8
Ward Center	Foundations for Success in CRE Classroom	14	14		18
>	Introduction to Commercial Real Estate Classroom	3	3		
	Commercial Real Estate Asset & Portfolio Management <i>Classroom</i>	4	4		
	CI Concepts: Methods and Models Self-Paced	Pending Renewal	Pending Renewal		

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OREGON

Continuing Education Credits for CCIM Institute Courses

			Y LICENSE	
Course	Broker	Sales	Appraiser	СРА
CI 101: Financial Analysis for Commercial Investment Real Estate*	32*	32*		39
for Commercial Investment Real Estate* CI 102: Market Analysis for Commercial Investment Real Estate* CI 103: User Decision Analysis for Commercial Investment Real Estate* CI 104: Investment Analysis	32*	32*		39
CI 103: User Decision Analysis for Commercial Investment Real Estate*	32*	32*		39
CI 104: Investment Analysis for Commercial Investment Real Estate*	32*	32*		39
Foundations for Success in Commercial Real Estate*	14*	14*		18
Commercial Real Estate Negotiations*	7*	7*		8
Financial Analysis Tools for Commercial Investment Real Estate*	7*	7*		8
Introduction to Development Workshop*	18*	18*		15
Workshop* Residential Real Estate Financial Analysis*	7*	7*		
Advanced Market Analysis for Commercial Real Estate*	7*	7*		7
CI Concepts Revisited: Methods and Models (Self-Paced)	6	6		
CI 102 Revisited: Market Analysis Mode (Self-Paced)	els 4	4		
CI 103 Revisited: User Decision Models (Self-Paced)	4	4		
CI 104 Revisited: Investment Decision Models (Self-Paced)	5	5		

*The number of CE hours approved per course is dependent on the course format and does not exceed the number listed in the above chart. These approvals are subject to change without notice and are at the discretion of the state commissions. For additional questions, please email us at <u>cecredit@ccim.com</u>.

PENNSYLVANIA

'ard Cente

Continuing Education Credits for CCIM Institute Courses

CI 101-104 Designation Courses are also approved for 2 Broker credits each.

		C REDITS BY LICENSE					
	COURSE	Broker	Sales	Appraiser	СРА	Post- License	
ur ses	CI 101: Financial Analysis Classroom	30	30		39		
	CI 102: Market Analysis Classroom	30	30		39		
core designation courses	CI 103: User Decision Analysis Classroom	30	30		39		
5	CI 104: Investment Analysis Classroom	30	30		39		
	Commercial Real Estate Negotiations Classroom	7	7		8		
	Financial Analysis Tools for CRE <i>Classroom</i>	7	7		8		
waru	Foundations for Success in CRE <i>Classroom</i>	14	14		18		
	Residential Real Estate Financial Analysis Classroom	7	7				
	CI Concepts Revisited: Methods and Models (Self-Paced)	6	6				
	Intro to Development Workshop Classroom	18	18				

These approvals are subject to change without notice and are at the discretion of the state commissions. For additional questions, please email us at <u>cecredit@ccim.com</u>.

SOUTH CAROLINA

Continuing Education Credits for CCIM Institute Courses

		C REDITS BY LICENSE					
	Course	Broker	Sales	Appraiser	CPA	Post- License	
ourses	CI 101: Financial Analysis <i>Classroom</i>	32	32	32	39		
Designation Courses	CI 102: Market Analysis <i>Classroom,</i>	32	32	32	39		
e Design	CI 103: User Decision Analysis Classroom	32	32	32	39		
Core	CI 104: Investment Analysis Classroom	32	32	32	39		
Ward Center	Commercial Real Estate Negotiations Classroom	7	7		8		
Ward	Financial Analysis Tools for CRE <i>Classroom</i>	7	7		8		
	Residential Real Estate Financial Analysis Classroom	7	7				
	Introduction to Development Workshop Classroom	18	18		15		
	Successful Strategies for Tenant Representation - Classroom	3	3				
	Building a Successful Commercial Real Estate Consulting or Investing Business – <i>Classroom</i>	3	3				
	Advanced Market Analysis for CRE - Classroom	7	7		7		
	Leases Verses Own Comparison Analysis - Classroom	4	4				
	Commercial Real Estate Asset & Portfolio Management - <i>Classroom</i>	4	4				
	Introduction to Commercial Real Estate – <i>Classroom</i>	3	3				

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SOUTH DAKOTA

Continuing Education Credits for CCIM Institute Courses

	COURSE	Broker	Sales	Appraiser	СРА	Post- License
Core	CI 101: Financial Analysis <i>Classroom</i>	Not approved	Not approved		39	
	Commercial Real Estate Negotiations Classroom	Not approved	Not approved		7	
Ward Center	Foundations for Success in CRE Classroom	Not approved	Not approved			
M	Creating Reliable Valuations Classroom	Not approved	Not approved			

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TENNESSEE

Continuing Education Credits for CCIM Institute Courses

				BY LICENS	E	
	COURSE	Broker	Sales	Appraiser	CPA	Post- Licens
	CI 101: Financial Analysis <i>Classroom</i>	36	36		39	
ourses	CI 101: Financial Analysis Self-Paced	34	34			
nation C	CI 102: Market Analysis Classroom	39	39		39	
Core Designation Courses	CI 103: User Decision Analysis Classroom,	38	38		39	
Cor	CI 104: Investment Analysis <i>Classroom,</i>	43	43		39	
	Commercial Real Estate Negotiations Classroom and	7	7		8	
	Preparing to Negotiate Self-Paced	6	6			
	Advanced Market Analysis for CRE Classroom	8	8		7	
ər	Foundations for Success in CRE Classroom	16	16		18	
Ward Center	Introduction to Development Workshop Classroom	21	21		15	
Wa	CI Concepts Revisited: Methods and Models (Self-Paced)	7	7			
	Successful Strategies for Tenant Representation - Classroom	3	3			
	Building a Successful Commercial Real Estate Consulting or Investing Business - Classroom	3	3			

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TEXAS

Continuing Education Credits for CCIM Institute Courses - TREC CE Provider #99

		GREDITS DT LICENSE				
	Course	Broker	Sales	Appraiser	СРА	Post- License
	CI 101: Financial Analysis <i>Classroom, #51634</i>	30	30		39	
Courses	CI 102: Market Analysis <i>Classroom #51636</i>	30	30		39	
Core Designation Courses	CI 103: User Decision Analysis <i>Classroom,</i> #51637	30	30		39	
Core D	CI 104: Investment Analysis <i>Classroom,</i> #51635	30	30		39	
er	Commercial Real Estate Negotiations <i>Classroom</i> #51633	7	7		8	
Ward Center	Foundations for Success in CRE Classroom #51287	14	14		18	
	Successful Strategies for Tenant Representation - <i>Classroom #4</i> 6601	3	3			
	Building a Successful Commercial Real Estate Consulting or Investing Business <i>Classroom</i> #46745	3	3			
	Lease Versus Own Comparison and Analysis <i>#49394</i>	4	4			
	Commercial Real Estate Asset & Portfolio Management <i>#49392</i>	4	4			
			1		1	

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TEXAS

Continuing Education Credits for CCIM Institute Courses - TREC CE Provider #99

	11 11 10 11 01 10	0001000		-
Introduction to Commercial Real Estate - <i>Classroom </i>	3	3		
Ground Lease Fundamentals <i>Classroom #51959</i>	2	2		
Surviving Volatile Markets: Mitigating Lease Risk <i>Classroom #51987</i>	1	1		
Intro to Development <i>Classroom #4</i> 9126	12	12		

Currently, self-paced courses are **not approved** in Texas. These approvals are subject to change without notice and are at the discretion of the state commissions. For additional questions, please email us at <u>cecredit@ccim.com</u>.

Continuing Education Credits for CCIM Institute Courses

					Y LICENSE	l l
	COURSE	Broker	Sales	Appraiser	СРА	Post- License
ses	CI 101: Financial Analysis <i>Classroom</i>	32	32		39	
tion Courses	CI 102: Market Analysis <i>Classroom</i>	32	32		39	
Core Designation	CI 103: User Decision Analysis Classroom	32	32		39	
Core	CI 104: Investment Analysis Classroom	32	32		39	
Ward Center	Foundations for Success in CRE Classroom	12	12		18	
Ward	Commercial Real Estate Negotiations Classroom	7	7		8	
	Introduction to Commercial Real Estate	3	3			

These approvals are subject to change without notice and are at the discretion of the state commissions. For additional questions, please email us at <u>cecredit@ccim.com</u>.

VIRGINIA

Continuing Education Credits for CCIM Institute Courses

CCIM courses are approved through the Virginia Association of Realtors.

	COURSE	Broker	Sales	Post License	СРА
Courses	CI 101: Financial Analysis Classroom, Online, and Virtual	8	8	2	39
signation Co	CI 102: Market Analysis Classroom, Online, and Virtual	8	8	2	39
De	CI 103: User Decision Analysis Classroom, Online, and Virtual	8	8	2	39
Core	CI 104: Investment Analysis Classroom, Online, and Virtual	8	8	2	39
Center	Commercial Real Estate Negotiations Classroom and Virtual	8	8	2	8
Ward	Foundations for Success in CRE <i>Classroom, Online, and Virtual</i>	8	8	2	18

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WASHINGTON

Continuing Education Credits for CCIM Institute Courses

					Y LICENSE
	COURSE	Broker	Sales	Appraiser	СРА
ses	CI 101: Financial Analysis Classroom, Online, and Virtual	29	29		39
Core Designation Courses	CI 102: Market Analysis Classroom, Online, and Virtual	29	29		39
Designa	CI 103: User Decision Analysis Classroom, Online, and Virtual	29	29		39
Core	CI 104: Investment Analysis Classroom, Online, and Virtual	29	29		39
	Commercial Real Estate Negotiations <i>Classroom</i>	7	7		8
	Foundations for Success in CRE Classroom	16	16		18
enter	Introduction to Commercial Real Estate – <i>Classroom</i>	3	3		
Ward Center					

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WISCONSIN

Continuing Education Credits for CCIM Institute Courses

		C REDITS BY LICENSE					
	Course	Broker	Sales	Appraiser	CPA	Post- License	
ourses	CI 101: Financial Analysis	6	6		39		
ation Co	CI 102: Market Analysis	6	6		39		
Core Designation Courses	CI 103: User Decision Analysis	6	6		39		
Cor	CI 104: Investment Analysis	6	6		39		
Ward Center	Commercial Real Estate Negotiations	6	6		8		
Ward C	Foundations for Success	6	6		18		
	Introduction to Development Workshop	6	6		15		
	CI Concepts Revisited: Methods and Models	6	6				
	CI 102 Revisited: Market Analysis Models	4	4				
	CI 103 Revisited: User Decision Models	4	4				
	CI 104 Revisited: Investment Decision Models	5	5				

For additional questions, please email us at <u>cecredit@ccim.com</u>.

WYOMING

Continuing Education Credits for CCIM Institute Courses

Effective July 2020, the State of Wyoming now accepts CCIM Designation courses as part of the NAR Designation Program for continuing education credit. All courses must meet required state criteria.

		CREDITS BY LICENSE				
	COURSE	Broker	Sales	Appraiser	СРА	
Core Designation Courses	CI 101: Financial Analysis for Commercial Investment Real Estate	29	29		39	
	CI 102: Market Analysis for Commercial Investment Real Estate	29	28		39	
	CI 103: User Decision Analysis for Commercial Investment Real Estate	29	29		39	
	CI 104: Investment Analysis for Commercial Investment Real Estate	29	29		39	
	Commercial Real Estate Negotiations	7	7		8	
	Foundations for Success in Commercial Real Estate	14	14		18	

CREDITS BY LICENSE

For additional questions, please email us at <u>cecredit@ccim.com</u>.