

THE CCIM INSTITUTE

Advancing the Commercial Real Estate Profession

QUALIFIED NON-CCIM INSTITUTE ELECTIVE COURSES FOR THE INTRODUCTION TO COMMERCIAL REAL ESTATE CERTIFICATE PROGRAM

In addition to the required courses, you must also complete 19 hours of elective credits from select courses offered through The CCIM Institute's Robert L. Ward Center for Commercial Real Estate Studies or other qualified organizations. Up to seven (7) of the 19 elective credit hours may be met by providing proof of attendance at the following courses offered by NAR®, IREM, RLI, and SIOR.

National Association of REALTORS®

Course	Elective Hours
At Home With Diversity® (AHWD)	6
NAR's Green Designation Course: People, Property, Planet, Prosperity	7 max
Real Estate Investing: Build Wealth Representing Investors and Becoming One Yourself	6

IREM

Course	Elective Hours
ASM603 Financing and Loan Analysis for Investment Real Estate	7 for classroom 3 for self-paced
ASM604 Performance and Valuation of Investment Real Estate	7 for classroom 3 for self-paced
ASM605 Asset Analysis of Investment Real Estate	7 for classroom 3 for self-paced
CRTMDP IREM Managing Distressed Properties Certificate	7 for classroom 3 for self-paced
FIN402 Budgeting, Cash Flow, and Reporting for Investment Real Estate	7 for classroom 4 for self-paced

RLI

Course	Elective Hours
Land 101: Fundamentals of Land Brokerage	7 max

SIOR

Course	Elective Hours
Building Your CRE Business	4
Understanding the Lease Agreement	7

For more information, please contact

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Ready to Get Started?

Apply for the Introduction to Commercial Real Estate Certificate Program Today.