

## Continuing Education for CCIM Institute Courses

### PLEASE NOTE:

*These approvals are subject to change without notice and are at the discretion of the state commissions.*

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View all available by state by clicking on your license state below.

Alabama	Kentucky	North Dakota
Alaska	Louisiana	Ohio
Arizona	Maine	Oklahoma
Arkansas	Maryland - <i>host state</i>	Oregon
British Columbia	Michigan	Pennsylvania
California	Minnesota	South Carolina
Colorado	Mississippi	South Dakota
Connecticut	Missouri	Tennessee
Delaware	Montana	Texas
Florida	NASBA	Utah
Georgia	Nebraska	Virginia
Hawaii - <i>host state</i>	Nevada	Washington
Idaho	New Hampshire	Wisconsin
Illinois	New Jersey	Wyoming
Indiana	New Mexico	
Iowa	New York	
Kansas	North Carolina	

# ALABAMA

## Continuing Education Credits for CCIM Institute Courses

*Attention Alabama Licensees: Please note that Alabama state CE requirements dictate that both the course AND the instructor must be approved for CE in Alabama, in order for CE to be given for a course. Sometimes the instructors available are not approved for CE. Therefore, if you wish to receive CE for a course, please check the courses below to ensure that both the course and instructor are approved for CE.*

### CREDITS BY LICENSE

COURSE		Broker	Sales	Appraiser	CPA	Post-License
Core Designation Courses	<b>CI 101: Financial Analysis</b> <i>Classroom</i> <i>Approved Instructor(s) - Barbara Crane, Eric Hillenbrand, George Wilson</i>	9	9		39	
	<b>CI 102: Market Analysis</b> <i>Classroom</i> <i>Approved Instructor(s) – Eric Hillenbrand, George Wilson</i>	9	9		39	
	<b>CI 103: User Decision Analysis</b> <i>Classroom</i> <i>Approved Instructor – Barbara Crane</i>	9	9		39	
	<b>CI 104: Investment Analysis</b> <i>Classroom,</i> <i>Approved Instructor – Bill Moss</i>	9	9		39	
Ward Center	<b>Commercial Real Estate Negotiations</b> <i>Classroom</i> <i>Approved Instructor – Barbara Crane</i>	6	6		8	
	<b>Foundations for Success in CRE</b> <i>Classroom</i> <i>Approved Instructor – Bill Moss</i>	9	9		18	
	<b>Successful Strategies for Tenant Representation</b> <i>Classroom</i>	Not approved	Not approved			

For additional questions, please email us at [cecredit@ccim.com](mailto:cecredit@ccim.com).

**READY TO REGISTER?** Click on a course above or [view our course catalog](#).

# ALASKA

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Continuing Education Credits for CCIM Institute Courses

Please contact [CEcredit@ccim.com](mailto:CEcredit@ccim.com) for additional information about CE credit in Alaska.

For additional questions, please email us at [cecredit@ccim.com](mailto:cecredit@ccim.com).

**READY TO REGISTER?** Click on a course above or [view our course catalog](#)

# ARIZONA

## Continuing Education Credits for CCIM Institute Courses

*Attention Arizona Licensees: Please note that Arizona state CE requirements dictate that both the course AND the instructor must be approved for CE in Arizona, in order for CE to be given for a course. Sometimes the instructors available are not approved for CE. Therefore, if you wish to receive CE for a course, please check the courses below to ensure that both the course and instructor are approved for CE.*

### CREDITS BY LICENSE

COURSE		Broker	Sales	Appraiser	CPA
Core Designation Courses	CI 101: Financial Analysis <i>Classroom</i> <i>Approved Instructor(s) - Soozie Jones-Walker &amp; Todd Kuhlmann</i>	27	27		39
	CI102: Market Analysis <i>Classroom</i> <i>Approved Instructor – Mark Van Ark</i>	6	6		
	CI103: User Decision Analysis <i>Classroom</i> <i>Approved Instructor(s) - Soozie Jones-Walker &amp; Robin Webb</i>	29	29		
	CI104: Investment Analysis <i>Classroom</i> <i>Approved Instructor - Todd Kuhlmann</i>	29	29		
Ward Center	Commercial Real Estate Negotiations <i>Classroom</i> <i>Approved Instructor - Soozie Jones-Walker</i>	7	7		8
	Foundations for Success in CRE <i>Classroom</i> <i>Approved Instructor – Mark Van Ark</i>	7	7		
	Introduction to Commercial R.E <i>Classroom</i> <i>Approved Instructor – Nicholas Miner</i>	3	3		
	Successful Strategies for Tenant Representation <i>Classroom</i> <i>Approved Instructor – Nicholas Miner</i>	3	3		
	Feasibility Analysis for Commercial Real Estate <i>Classroom</i> <i>Approved Instructor – Nicholas Miner</i>	3	3		

# ARKANSAS

## Continuing Education Credits for CCIM Institute Courses

### CREDITS BY LICENSE

COURSE	Broker	Sales	Appraiser	CPA
Core Designation Courses	CI 101: Financial Analysis for Commercial Investment Real Estate Contact <a href="mailto:CEcredit@ccim.com">CEcredit@ccim.com</a>	Contact <a href="mailto:CEcredit@ccim.com">CEcredit@ccim.com</a>		39
	CI 102: Market Analysis for Commercial Investment Real Estate Contact <a href="mailto:CEcredit@ccim.com">CEcredit@ccim.com</a>	Contact <a href="mailto:CEcredit@ccim.com">CEcredit@ccim.com</a>		39
	CI 103: User Decision Analysis for Commercial Investment Real Estate Contact <a href="mailto:CEcredit@ccim.com">CEcredit@ccim.com</a>	Contact <a href="mailto:CEcredit@ccim.com">CEcredit@ccim.com</a>		39
	CI 104: Investment Analysis for Commercial Investment Real Estate Contact <a href="mailto:CEcredit@ccim.com">CEcredit@ccim.com</a>	Contact <a href="mailto:CEcredit@ccim.com">CEcredit@ccim.com</a>		39
Ward Center	Commercial Real Estate Negotiations Contact <a href="mailto:CEcredit@ccim.com">CEcredit@ccim.com</a>	Contact <a href="mailto:CEcredit@ccim.com">CEcredit@ccim.com</a>		8
	Foundations for Success in Commercial Real Estate Contact <a href="mailto:CEcredit@ccim.com">CEcredit@ccim.com</a>	Contact <a href="mailto:CEcredit@ccim.com">CEcredit@ccim.com</a>		18
	Advanced Market Analysis for Commercial Real Estate Contact <a href="mailto:CEcredit@ccim.com">CEcredit@ccim.com</a>	Contact <a href="mailto:CEcredit@ccim.com">CEcredit@ccim.com</a>		7
	Introduction to Development Workshop Contact <a href="mailto:CEcredit@ccim.com">CEcredit@ccim.com</a>	Contact <a href="mailto:CEcredit@ccim.com">CEcredit@ccim.com</a>		15
	CI 102 Revisited: Market Analysis Models Contact <a href="mailto:CEcredit@ccim.com">CEcredit@ccim.com</a>	Contact <a href="mailto:CEcredit@ccim.com">CEcredit@ccim.com</a>		
	CI 103 Revisited: User Decision Models Contact <a href="mailto:CEcredit@ccim.com">CEcredit@ccim.com</a>	Contact <a href="mailto:CEcredit@ccim.com">CEcredit@ccim.com</a>		
	CI 104 Revisited: Investment Decision Models Contact <a href="mailto:CEcredit@ccim.com">CEcredit@ccim.com</a>	Contact <a href="mailto:CEcredit@ccim.com">CEcredit@ccim.com</a>		
	CI Concepts Revisited: Methods and Models Contact <a href="mailto:CEcredit@ccim.com">CEcredit@ccim.com</a>	Contact <a href="mailto:CEcredit@ccim.com">CEcredit@ccim.com</a>		

Please contact [CEcredit@ccim.com](mailto:CEcredit@ccim.com) for additional information about CE credit in Arkansas.

**READY TO REGISTER?** Click on a course above or [view our course catalog](#).

# BRITISH COLUMBIA

## Continuing Education Credits for CCIM Institute Courses

### CREDITS BY LICENSE

COURSE		Broker	Sales	Appraiser	CPA	Post-License
Core Designation Courses	CI 101: Financial Analysis for Commercial Investment Real Estate	Approval Pending	Approval Pending			
	CI 102: Market Analysis for Commercial Investment Real Estate	Approval Pending	Approval Pending			
	CI 103: User Decision Analysis for Commercial Investment Real Estate	Approval Pending	Approval Pending			
	CI 104: Investment Analysis for Commercial Investment Real Estate	Approval Pending	Approval Pending			
WardCenter	Commercial Real Estate Negotiations	Approval Pending	Approval Pending			
	Residential Real Estate Financial Analysis	Approval Pending	Approval Pending			
	Financial Analysis Tools for Commercial Investment Real	Approval Pending	Approval Pending			
	Foundations for Success in Commercial Real Estate	Approval Pending	Approval Pending			

*Online courses* are currently not eligible for continuing education credits in British Columbia.

**READY TO REGISTER?** Click on a course above or [view our course catalog](#).

# CALIFORNIA

## Continuing Education Credits for CCIM Institute Courses

Please note to get CE credit (*classroom only*) in California the licensee must petition the CA DRE.

### CREDITS BY LICENSE

COURSE	Broker	Sales	Appraiser	CPA	Post-License	
Core Designation Courses	CI 101: Financial Analysis for Commercial Investment Real Estate	Contact: cecredit@ccim.com	Contact: cecredit@ccim.com	32	39	
	CI 102: Market Analysis for Commercial Investment Real Estate	Contact: cecredit@ccim.com	Contact: cecredit@ccim.com	32	39	
	CI 103: User Decision Analysis for Commercial Investment Real Estate	Contact: cecredit@ccim.com	Contact: cecredit@ccim.com	32	39	
	CI 104: Investment Analysis for Commercial Investment Real Estate	Contact: cecredit@ccim.com	Contact: cecredit@ccim.com	32	39	
Ward Center	Commercial Real Estate Negotiations	Contact: cecredit@ccim.com	Contact: cecredit@ccim.com		8	
	Foundations for Success in Commercial Real Estate	Contact: cecredit@ccim.com	Contact: cecredit@ccim.com		18	
	Advanced Market Analysis for Commercial Real Estate	Contact: cecredit@ccim.com	Contact: cecredit@ccim.com		7	
	Introduction to Development Workshop	Contact: cecredit@ccim.com	Contact: cecredit@ccim.com		15	

ALL CCIM COURSES must be submitted via petition by the licensee for consideration of CE credit in California.

**READY TO REGISTER?** Click on a course above or [view our course catalog](#).

# COLORADO

## Continuing Education Credits for CCIM Institute Courses

### CREDITS BY LICENSE

COURSE		Broker	Sales	Appraiser	CPA	Post-License
Core Designation Courses	CI 101: Financial Analysis for Commercial Investment Real Estate	Approval Pending	Approval Pending		39	
	CI 101: Financial Analysis <i>Online Instructor Led and Virtual</i>	Approval Pending	Approval Pending			
	CI 102: Market Analysis for Commercial Investment Real Estate	Approval Pending	Approval Pending		39	
	CI 102: Market Analysis <i>Online Instructor Led and Virtual</i>	Approval Pending	Approval Pending			
	CI 103: User Decision Analysis for Commercial Investment Real Estate	Approval Pending	Approval Pending		39	
	CI 103: User Decision Analysis <i>Online Instructor Led and Virtual</i>	20	20			
	CI 104: Investment Analysis for Commercial Investment Real Estate	Approval Pending	Approval Pending		39	
	CI 104: Investment Analysis <i>Online Instructor Led and Virtual</i>	Approval Pending	Approval Pending			
Ward Center	Commercial Real Estate Negotiations <i>Classroom, Online, and Virtual</i>	7	7		8	
	Foundations for Success in Commercial Real Estate	14	14		18	
	Introduction to Development <i>Online Instructor Led</i>	12	12			

For additional questions, please email us at [cecredit@ccim.com](mailto:cecredit@ccim.com).

**READY TO REGISTER?** Click on a course above or [view our course catalog](#).



# CONNECTICUT

## Continuing Education Credits for CCIM Institute Courses

### CREDITS BY LICENSE

COURSE	Broker	Sales	Appraiser	CPA	Post-License
CI 101: Financial Analysis <i>Classroom</i>	6	6		39	
CI 101: Financial Analysis <i>Online Instructor Led and Virtual</i>	6	6			
CI 102: Market Analysis <i>Classroom</i>	6	6		39	
CI 102: Market Analysis <i>Online Instructor Led and Virtual</i>	6	6			
CI 103: User Decision Analysis <i>Classroom</i>	6	6		39	
CI 103: Market Analysis <i>Online Instructor Led and Virtual</i>	6	6			
CI 104: Investment Analysis <i>Classroom</i>	6	6		39	
CI 104: Investment Analysis <i>Online Instructor Led and Virtual</i>	6	6			
Commercial Real Estate Negotiations <i>Classroom, Virtual</i>	6	6		8	
Introduction to Commercial Real Estate <i>Classroom</i>	3	3			
Foundations for Success <i>Classroom</i>	6	6		8	
Foundations for Success <i>Online Instructor Led and Virtual</i>	6	6			
Creating Reliable Valuations <i>Classroom and Online Instructor Led</i>	3	3			
Financial Analysis Tools <i>Classroom and Online Instructor Led</i>	6	6			
Residential RE Financial Analysis <i>Classroom and Online Instructor Led</i>	6	6			

Temporary CE approvals are indicated in red. These approvals are subject to change without notice and are at the discretion of the state commissions.

# DELAWARE

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Continuing Education Credits for CCIM Institute Courses

Please contact [CEcredit@ccim.com](mailto:CEcredit@ccim.com) for additional information about CE credit in Delaware.

# FLORIDA

## Continuing Education Credits for CCIM Institute Courses

### CREDITS BY LICENSE

COURSE		Broker	Sales	Appraiser	CPA	Post-License
Core Designation Courses	CI 101: Financial Analysis <i>Classroom</i>	8	8		39	30
	CI 102: Market Analysis <i>Classroom</i>	8	8		39	30
	CI 103: User Decision Analysis <i>Classroom</i>	8	8		39	
	CI 104: Investment Analysis <i>Classroom</i>	8	8		39	
Ward Center	Commercial Real Estate Negotiations <i>Classroom</i>	7	7			
	Foundations for Success <i>Classroom</i>	11	11		18	
	Financial Analysis Tools <i>Classroom</i>	7	7			
	Successful Strategies for Tenant Representation <i>Classroom</i>	3	3			
	Building a Commercial Real Estate Consulting or Investing Business - <i>Classroom</i>	3	3			

For additional questions, please email us at [cecredit@ccim.com](mailto:cecredit@ccim.com).

**READY TO REGISTER?** Click on a course above or [view our course catalog](#).

# GEORGIA

## Continuing Education Credits for CCIM Institute Courses

### CREDITS BY LICENSE

COURSE	CREDITS BY LICENSE					
	Broker	Sales	Appraiser	CPA	Post-License	
Core Designation Courses	CI 101: Financial Analysis <i>Classroom</i>	32	32		39	
	CI 101: Financial Analysis <i>Online Instructor Led</i>	34	34			25
	CI 102: Market Analysis <i>Classroom</i>	32	32		39	25
	CI 103: User Decision Analysis <i>Classroom</i>	32	32		39	
	CI 104: Investment Analysis for Commercial Investment Real	32	32		39	
	Commercial Real Estate Negotiations <i>Classroom</i>	7	7		8	
	Foundations for Success <i>Classroom</i>	14	14		18	
	Preparing to Negotiate <i>Online (Self-Paced)</i>	6	6			
	Financial Analysis Tools <i>Classroom</i>	7	7		8	
	Feasibility Analysis for Retail Property <i>Classroom</i>	12	12			
WardCenter	Intro to Commercial Investment Real Estate Analysis	3	3			
	CI Concepts Revisited: Methods and Models	6	6			
	Building a Commercial R.E Consulting or Investing Business	3	3			
	Successful Strategies for Tenant Representation	3	3			

For additional questions, please email us at [cecredit@ccim.com](mailto:cecredit@ccim.com).

**READY TO REGISTER?** Click on a course above or [view our course catalog](#).

# HAWAII

Continuing Education Credits for CCIM Institute Courses

## Attention Hawaii Licensees

**Please note to receive CE credit in Hawaii, the course must be taken in Hawaii or sponsored by the Hawaii CCIM Chapter.**

COURSE		CREDITS BY LICENSE				
		Broker	Sales	Appraiser	CPA	Post-License
Core Designation Courses	CI 101: Financial Analysis <i>Classroom, Online, Virtual</i>	12	12		12	
	CI 102: Market Analysis <i>Classroom, Online, Virtual</i>	12	12		12	
	CI 103: User Decision Analysis <i>Classroom, Online, Virtual</i>	12	12		12	
	CI 104: Investment Analysis <i>Classroom, Online, Virtual</i>	12	12		12	
Ward Center	Commercial Real Estate Negotiations	7	7		8	
	Foundations for Success in Commercial Real Estate	14	14		18	
	CI Concepts Revisited: Methods and Models	6	6			
	CI 102 Revisited: Market Analysis Models	4	4			
	CI 103 Revisited: User Decision Models	4	4			
	CI 104 Revisited: Investment Models	5	5			

Temporary CE approvals for online courses are indicated in red. These approvals are subject to change without notice and are at the discretion of the state commissions. For additional questions, please email us at [cecredit@ccim.com](mailto:cecredit@ccim.com).

**READY TO REGISTER?** Click on a course above or [view our course catalog](#).

# IDAHO

## Continuing Education Credits for CCIM Institute Courses

### CREDITS BY LICENSE

COURSE (CLASSROOM ONLY)		Broker	Sales	Appraiser	CPA
Core Designation Courses	CI 101: Financial Analysis Classroom	29	29		39
	CI 102: Market Analysis Classroom	29	29		39
	CI 103: User Decision Analysis Classroom	32	32		39
	CI 104: Investment Analysis Classroom	29	29		39
Ward Center	Commercial Real Estate Classroom	7	7		8
	Financial Analysis Tools for CRE Classroom	7	7		8
	Foundations for Success in CRE Classroom	14	14		18
	Intro to Development Workshop Classroom	18	18		15
	CI Concepts Revisited: Methods & Models Self-Paced	6	6		
	CI 102 Revisited: Market Analysis Models Self-Paced	4	4		
	CI 103 Revisited: User Decision Models Self-Paced	4	4		
	CI 104 Revisited: Investment Decision Models (Self-Paced)	5	5		

**READY TO REGISTER?** Click on a course above or [view our course catalog](#).

# ILLINOIS

## Continuing Education Credits for CCIM Institute Courses

### CREDITS BY LICENSE

COURSE		Broker	Sales	Appraiser	CPA	Post-License
	CI 101: Financial Analysis <i>Classroom, Online, Virtual</i>	6	6		39	
	CI 102: Market Analysis <i>Classroom, Online, Virtual</i>	6	6		39	
	CI 103: User Decision Analysis <i>Classroom, Online, Virtual</i>	6	6		39	
	CI 104: Investment Analysis <i>Classroom, Online, Virtual</i>	6	6		39	
Ward Center	Commercial Real Estate Negotiations <i>Classroom, Online, Virtual</i>	6	6		8	
	Introduction to Development Workshop <i>Classroom, Online, Virtual</i>	6	6		15	
	Foundations for Success in CRE <i>Classroom, Online, Virtual</i>	6	6		18	
	Residential RE Financial Analysis <i>Classroom, Online, Virtual</i>	Approval Pending	Approval Pending			

For additional questions, please email us at [cecredit@ccim.com](mailto:cecredit@ccim.com).

**READY TO REGISTER?** Click on a course above or [view our course catalog](#).

# INDIANA

## Continuing Education Credits for CCIM Institute Courses

### CREDITS BY LICENSE

COURSE		Broker	Sales	Appraiser	CPA	Post-License
Core Designation Courses	CI 101: Financial Analysis Classroom	29	29		39	
	CI 102: Market Analysis Classroom	29	29		39	
	CI 103: User Decision Analysis Classroom	29	29		39	
	CI 104: Investment Analysis Classroom	29	29		39	
Ward Center	Commercial Real Estate Negotiations Classroom	7	7		8	
	Foundations for Success Classroom	14	14		18	
	Feasibility Analysis for CRE Classroom	4	4			
	Financial Analysis Tools for CRE Classroom	7	7			

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**READY TO REGISTER?** Click on a course above or [view our course catalog](#).



# IOWA

## Continuing Education Credits for CCIM Institute Courses

### CREDITS BY LICENSE

COURSE		Broker	Sales	Appraiser	CPA	Post-License
Core Designation Courses	CI 101: Financial Analysis <i>Classroom</i>	29	29		39	
	CI 102: Market Analysis <i>Classroom</i>	29	29		39	
	CI 103: User Decision Analysis <i>Classroom</i>	29	29		39	
	CI 104: Investment Analysis <i>Classroom</i>	29	29		39	
Ward Center	Commercial Real Estate Negotiations <i>Classroom</i>	7	7		8	
	Foundations for Success in CRE <i>Classroom</i>	14	14		18	
	CI Concepts Revisited: Methods and Models ( <i>Self-Paced</i> )	6	6			
	CI 102 Revisited: Market Analysis Models ( <i>Self-Paced</i> )	4	4			
	CI 103 Revisited: User Decision Models ( <i>Self-Paced</i> )	4	4			
	CI 104 Revisited: Investment Decision Models <i>Self-Paced</i> )	5	5			

These approvals are subject to change without notice and are at the discretion of the state commissions. For additional questions, please email us at [cecredit@ccim.com](mailto:cecredit@ccim.com).

**READY TO REGISTER?** Click on a course above or [view our course catalog](#).

# KANSAS

## Continuing Education Credits for CCIM Institute Courses

### CREDITS BY LICENSE

COURSE		Broker	Sales	Appraiser	CPA	ABA	Post-License
Core Designation Courses	CI 101: Financial Analysis for Commercial Investment Real Estate	9	9		39		
	CI 102: Market Analysis for Commercial Investment Real Estate	9	9		39		
	CI 103: User Decision Analysis for Commercial Investment Real Estate	9	9		39		
	CI 104: Investment Analysis for Commercial Investment Real Estate	9	9		39		
Ward	Commercial Real Estate Negotiations	7	7		8		
	Foundations for Success in Commercial Real Estate	9	9		18		
	Introduction to Development Workshop	6	6				

These approvals are subject to change without notice and are at the discretion of the state commissions. For additional questions, please email us at [cecredit@ccim.com](mailto:cecredit@ccim.com).

**READY TO REGISTER?** Click on a course above or [view our course catalog](#).

# KENTUCKY

## Continuing Education Credits for CCIM Institute Courses

### CREDITS BY LICENSE

COURSE		Broker	Sales	Appraiser	CPA	Post-License
Core Designation	CI 101: Financial Analysis Classroom	Approval Pending	Approval Pending		39	
	CI 102: Market Analysis Classroom	Approval Pending	Approval Pending		39	
	CI 103: User Decision Analysis Classroom	3	3		39	
	CI 104: Investment Analysis Classroom	3	3		39	
Ward Center	Commercial Real Estate Negotiations Classroom	Approval Pending	Approval Pending		8	
	Foundations for Success in CRE Classroom	Approval Pending	Approval Pending		18	
	Advanced Market Analysis Classroom	Approval Pending	Approval Pending			
	Financial Analysis Tools for CRE Classroom	Approval Pending	Approval Pending			
	Introduction to Development Classroom	Approval Pending	Approval Pending		15	
	Splitting Profits Classroom	Approval Pending	Approval Pending			

These approvals are subject to change without notice and are at the discretion of the state commissions. For additional questions, please email us at [cecredit@ccim.com](mailto:cecredit@ccim.com).

**READY TO REGISTER?** Click on a course above or [view our course catalog](#).

# LOUISIANA

## Continuing Education Credits for CCIM Institute Courses

### **Attention Louisiana Licensees**

*Licensees requesting CE credit for the state of Louisiana must submit their requests to CCIM no later than one (1) day after the end of the course to avoid Louisiana's late submission fee. CCIM can process late requests, but the licensee will be responsible for late fees imposed by Louisiana, which can be up to \$450.00.*

### CREDITS BY LICENSE

COURSE		Broker	Sales	Appraiser	CPA
Core Designation Courses	CI 101: Financial Analysis <i>Classroom only</i>	8	8	30	39
	CI 102: Market Analysis <i>Classroom only</i>	8	8	30	39
	CI 103: User Decision Analysis <i>Classroom only</i>	8	8	30	39
	CI 104: Investment Analysis <i>Classroom only</i>	8	8	30	39
Ward Center	Commercial Real Estate Negotiations <i>Classroom only</i>	7	7		7
	Foundations for Success in CRE <i>Classroom only</i>	8	8	16	18
	Introduction to Development <i>Classroom only</i>	8	8	16	18
	Successful Strategies for Tenant Representation <i>Classroom</i>	3	3		
	Preparing to Negotiate <i>Online</i>	4	4		
	Building a Commercial RE Consulting or Investing <i>Classroom</i>	3	3		

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**READY TO REGISTER?** Click on a course above or [view our course catalog](#).

# MAINE

## Continuing Education Credits for CCIM Institute Courses

### CREDITS BY LICENSE

COURSE		Broker	Sales	Appraiser	CPA
Core Designation Courses	CI 101: Financial Analysis for Commercial Investment Real Estate	Contact CEcredit@ccim.com	Contact CEcredit@ccim.com		39
	CI 102: Market Analysis for Commercial Investment Real Estate	Contact:	Contact:		39
	CI 103: User Decision Analysis for Commercial Investment Real Estate	cecredit@ccim.com	cecredit@ccim.com		39
	CI 104: Investment Analysis for Commercial Investment Real Estate	Contact:	Contact:		39
Ward Center	Commercial Real Estate Negotiations	cecredit@ccim.com	cecredit@ccim.com		8
	Foundations for Success in Commercial Real Estate	Contact CEcredit@ccim.com	Contact CEcredit@ccim.com		18

These approvals are subject to change without notice and are at the discretion of the state commissions. For additional questions, please email us at [cecredit@ccim.com](mailto:cecredit@ccim.com).

**READY TO REGISTER?** Click on a course above or [view our course catalog](#).

# Maryland

## Continuing Education Credits for CCIM Institute Courses

### **Attention Maryland Licensees**

To receive CE credit for a course hosted within the state of Maryland, the course must be sponsored by the CCIM Mid-Atlantic Chapter.

### CREDITS BY LICENSE

COURSE	Broker	Sales	Appraiser	CPA	ABA	Post-License
Core Designation Courses	CI 101: Financial Analysis for Commercial Investment Real Estate	Contact CEcredit@ccim.com	Contact CEcredit@ccim.com		39	
	CI 102: Market Analysis for Commercial Investment Real Estate	Contact CEcredit@ccim.com	Contact CEcredit@ccim.com		39	
	CI 103: User Decision Analysis for Commercial Investment Real Estate	Contact CEcredit@ccim.com	Contact CEcredit@ccim.com		39	
	CI 104: Investment Analysis for Commercial Investment Real Estate	Contact CEcredit@ccim.com	Contact CEcredit@ccim.com		39	
Ward Center	Commercial Real Estate Negotiations	Contact CEcredit@ccim.com	Contact CEcredit@ccim.com		8	
	Foundations for Success in Commercial Real Estate	Contact CEcredit@ccim.com	Contact CEcredit@ccim.com		18	

These approvals are subject to change without notice and are at the discretion of the state commissions. For additional questions, please email us at [cecredit@ccim.com](mailto:cecredit@ccim.com).

**READY TO REGISTER?** Click on a course above or [view our course catalog](#).

# MICHIGAN

## Continuing Education Credits for CCIM Institute Courses

### CREDITS BY LICENSE

COURSE		Broker	Sales	Appraiser	CPA	Post-License
Core Designation Courses	CI 101: Financial Analysis <i>Classroom</i>	29	29		39	
	CI 102: Market Analysis <i>Classroom</i>	29	29		39	
	CI 103: User Decision Analysis <i>Classroom</i>	29	29		39	
	CI 104: Investment Analysis <i>Classroom</i>	29	29		39	
Ward	Commercial Real Estate Negotiations <i>Classroom</i>	7	7		8	
	Foundations for Success in CRE <i>Classroom</i>	14	14		18	

These approvals are subject to change without notice and are at the discretion of the state commissions. For additional questions, please email us at [cecredit@ccim.com](mailto:cecredit@ccim.com).

**READY TO REGISTER?** Click on a course above or [view our course catalog](#).

# MINNESOTA

## Continuing Education Credits for CCIM Institute Courses

*Attention Minnesota Licensees: Please note the CCIM Minnesota-Dakotas Chapter will issue the Continuing Education (CE) certificate for courses taken inside and outside of Minnesota. To secure CE, please contact [mndakotaschapter@ccim.net](mailto:mndakotaschapter@ccim.net).*

### CREDITS BY LICENSE

	Broker	Sales	Appraiser	CPA	Post-License
Core Designation Courses	CI 101: Financial Analysis <i>Classroom</i>	29	29		39
	CI 102: Market Analysis <i>Classroom</i>	29	29		39
	CI 103: User Decision Analysis <i>Classroom</i>	29	29		39
	CI 104: Investment Analysis <i>Classroom</i>	29	29		39
Ward Center	Commercial Real Estate Negotiations <i>Classroom</i>	7	7		8
	Foundations for Success in CRE <i>Classroom</i>	N/A	N/A		18

These approvals are subject to change without notice and are at the discretion of the state commissions. For additional questions, please email us at [cecredit@ccim.com](mailto:cecredit@ccim.com).

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# MISSISSIPPI

## Continuing Education Credits for CCIM Institute Courses

### CREDITS BY LICENSE

COURSE	Broker	Sales	Appraiser	CPA	Post-License	
Core Designation Courses	CI 101: Financial Analysis Classroom	29	29		39	
	CI 102: Market Analysis Classroom	29	29		39	
	CI 103: User Decision Analysis Classroom	29	29		39	
	Building a Commercial Real Estate Consulting or Investing Business	3	3			
	CI 104: Investment Analysis Classroom	29	29		39	
	Building a Commercial Real Estate Consulting or Investing	3	3			
	Foundations for Success in Commercial Real Estate - Classroom	14	14			
	Commercial Real Estate Negotiations Classroom	7	7			
	Successful Strategies for Tenant Representation	3	3			

These approvals are subject to change without notice and are at the discretion of the state commissions. For additional questions, please email us at [cecredit@ccim.com](mailto:cecredit@ccim.com).

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# MISSOURI

## Continuing Education Credits for CCIM Institute Courses

### CREDITS BY LICENSE

COURSE		Broker	Sales	Appraiser	CPA	Post-License
Core Designation	CI 101: Financial Analysis Classroom	9	9		39	
	CI 102: Market Analysis Classroom	9	9		39	
	CI 103: User Decision Analysis Classroom	9	9		39	
	CI 104: Investment Analysis Classroom	9	9		39	
Ward Center	Commercial Real Estate Negotiations Classroom	6	6		8	
	Foundations for Success in CRE Classroom	9	9		18	
	Advanced Market Analysis Classroom	6	6		7	
	Splitting Profits Classroom	3	3			
	Introduction to Development Classroom	9	9		15	
	CI Concepts Revisited: Methods & Models ( <i>self-paced</i> )	6	6			
	CI 102 Revisited: Market Analysis Models ( <i>self-paced</i> )	3	3			
	CI 103 Revisited: User Decision Models ( <i>self-paced</i> )	3	3			
	CI 104 Revisited: Investment Decision Models ( <i>self-paced</i> )	3	3			

These approvals are subject to change without notice and are at the discretion of the state commissions. For additional questions, please email us at [cecredit@ccim.com](mailto:cecredit@ccim.com).

**READY TO REGISTER?** Click on a course above or [view our course catalog](#).

# Montana

Continuing Education Credits for CCIM Institute Courses.

## **Attention Montana Licensees**

To receive CE credit for a course, please submit a [request form](#) to CCIM. The required CE credit hours shall be in real estate continuing education courses that are: (a) approved by the Association of Real Estate License Law Officials' (ARELLO) Distance Education Certification, or a state real estate licensing regulatory agency or real estate commission; or (b) endorsed by a national, state, or local Association of REALTORS®, or a national, state, or local real estate, landlords, or property management association.

### CREDITS BY LICENSE

COURSE		Broker	Sales	Appraiser	CPA
Core Designation Courses	CI 101: Financial Analysis <i>Classroom</i>	6	6		39
	CI 102: Market Analysis <i>Classroom</i>	6	6		39
	CI 103: User Decision Analysis <i>Classroom</i>	6	6		39
	CI 104: Investment Analysis <i>Classroom</i>	6	6		39
Ward Center	Commercial Real Estate Negotiations <i>Classroom</i>	4	4		
	Foundations for Success in CRE <i>Classroom</i>	4	4		
	CI Concepts Revisited: Methods and Models ( <i>self-paced</i> )	4	4		
	CI 102 Revisited: Market Analysis Decision Models ( <i>self-paced</i> )	4	4		
	CI 103 Revisited: User Decision Models ( <i>self-paced</i> )	4	4		
CI 104 Revisited: Investment Decision Models ( <i>self-paced</i> )	4	4			

These approvals are subject to change without notice and are at the discretion of the state commissions. For additional questions, please email us at [cecredit@ccim.com](mailto:cecredit@ccim.com).

**READY TO REGISTER?** Click on a course above or [view our course catalog](#).

# NASBA

Continuing Education Credits for CCIM Institute Courses.

## CREDITS BY LICENSE

COURSE		Broker	Sales	Appraiser	CPA
Core Designation Courses	CI 101: Financial Analysis <i>Group Live</i>				39
	CI 102: Market Analysis <i>Group Live</i>				39
	CI 103: User Decision Analysis <i>Group Live</i>				39
	CI 104: Investment Analysis <i>Group Live</i>				39
Ward Center	Commercial Real Estate Negotiations <i>Group Live</i>				8
	Foundations for Success in CRE Classroom				16
	Advanced Market Analysis <i>Group Live</i>				8
	Financial Analysis Tools for CRE <i>Group Live</i>				10
	Introduction to Development Workshop <i>Group Live</i>				25
	Real Estate Financial Analysis Using Excel <i>Group Live</i>				8
	Splitting Profits for CRE <i>Group Live</i>				3
	CI 102 Revisited: Market Analysis Models <i>Self-Paced</i>				4

These approvals are subject to change without notice and are at the discretion of the state commissions. For additional questions, please email us at [cecredit@ccim.com](mailto:cecredit@ccim.com).

**READY TO REGISTER?** Click on a course above or [view our course catalog](#).

# NEBRASKA

## Continuing Education Credits for CCIM Institute Courses

### CREDITS BY LICENSE

COURSE		Broker	Sales	Appraiser	CPA
Core Designation Courses	CI 101: Financial Analysis <i>Classroom</i>	27	27		39
	CI 102: Market Analysis <i>Classroom</i>	27	27		39
	CI 103: User Decision Analysis <i>Classroom</i>	27	27		39
	CI 104: Investment Analysis <i>Classroom</i>	27	27		39
Ward Center	Commercial Real Estate Negotiations <i>Classroom</i>	6	6		8
	Foundations for Success in CRE <i>Classroom</i>	12	12		18

These approvals are subject to change without notice and are at the discretion of the state commissions. For additional questions, please email us at [cecredit@ccim.com](mailto:cecredit@ccim.com).

**READY TO REGISTER?** Click on a course above or [view our course catalog](#).

# NEVADA

## Continuing Education Credits for CCIM Institute Courses

### CREDITS BY LICENSE

COURSE	Broker	Sales	Appraiser	CPA	Post-License
Core Designation Courses	CI 101: Financial Analysis <i>Classroom</i>	29	29		39
	CI 102: Market Analysis <i>Classroom</i>	29	29		39
	CI 103: User Decision Analysis <i>Classroom</i>	32	32		39
	CI 104: Investment Analysis <i>Classroom</i>	32	32		39
Ward	Commercial Real Estate Negotiations <i>Classroom</i>	8	8		8
	Foundations for Success in CRE <i>Classroom</i>	14	14		18

These approvals are subject to change without notice and are at the discretion of the state commissions. For additional questions, please email us at [cecredit@ccim.com](mailto:cecredit@ccim.com).

**READY TO REGISTER?** Click on a course above or [view our course catalog](#).

# NEW HAMPSHIRE

## Continuing Education Credits for CCIM Institute Courses

### CREDITS BY LICENSE

COURSE		Broker	Sales	Appraiser	CPA	Post-License
Core Designation Courses	CI 101: Financial Analysis Classroom	Not Approved	Not Approved		39	
	CI 102: Market Analysis Classroom	Not Approved	Not Approved		39	
	CI 103: User Decision Analysis Classroom	Not Approved	Not Approved		39	
	CI 104: Investment Analysis Classroom	Not Approved	Not Approved		39	
Ward Center	Commercial Real Estate Negotiations Classroom	Not Approved	Not Approved		8	
	Foundations for Success in CRE Classroom	Not Approved	Not Approved		18	
	Introduction to Development Classroom	Not Approved	Not Approved		15	
	Residential Financial Analysis Classroom	Not Approved	Not Approved			
	Splitting Profits for CRE Classroom	Not Approved	Not Approved			
	CI Concepts Revisited: Methods and Models ( <i>Self-paced</i> )	Not Approved	Not Approved			
	CI 102 Revisited: Market Analysis Models ( <i>Self-paced</i> )	Not Approved	Not Approved			
	CI 103 Revisited: User Decision Models ( <i>Self-paced</i> )	Not Approved	Not Approved			
	CI 104 Revisited: Investment Decision Models ( <i>Self-paced</i> )	Not Approved	Not Approved			

These approvals are subject to change without notice and are at the discretion of the state commissions. For additional questions, please email us at [cecredit@ccim.com](mailto:cecredit@ccim.com).

**READY TO REGISTER?** Click on a course above or [view our course catalog](#).

# NEW JERSEY

## Continuing Education Credits for CCIM Institute Courses

### CREDITS BY LICENSE

COURSE		Broker	Sales	Appraiser	CPA	Post-License
Core Designation Courses	CI 101: Financial Analysis Classroom	29	29		39	
	CI 102: Market Analysis Classroom	29	29		39	
	CI 103: User Decision Analysis Classroom	29	29		39	
	CI 104: Investment Analysis Classroom	29	29		39	
Ward Center	Commercial Real Estate Negotiations Classroom	7	7		8	
	Financial Analysis Tools for CRE Classroom	7	7		8	
	Foundations for Success in CRE Classroom	14	14		18	
	Introduction to Development Classroom	12	12		15	
	CI Concepts Revisited: Methods and Models (Self-paced)	6	6			
	CI 102 Revisited: Market Analysis Models (Self-paced)	4	4			
	CI 103 Revisited: User Decision Models (Self-paced)	4	4			
	CI 104 Revisited: Investment Decision Models (Self-paced)	5	5			

These approvals are subject to change without notice and are at the discretion of the state commissions. For additional questions, please email us at [cecredit@ccim.com](mailto:cecredit@ccim.com).

**READY TO REGISTER?** Click on a course above or [view our course catalog](#).



# NEW MEXICO

## Continuing Education Credits for CCIM Institute Courses

### CREDITS BY LICENSE

COURSE		Broker	Sales	Appraiser	CPA	Post-License
Core Designation Courses	CI 101: Financial Analysis <i>All Formats</i>	10	10	15	39	
	CI 102: Market Analysis <i>All Formats</i>	10	10	15	39	
	CI 103: User Decision Analysis <i>All Formats</i>	10	10	15	39	
Ward Center	CI 104: Investment Analysis <i>All Formats</i>	10	10	15	39	
	Commercial Real Estate Negotiations <i>All Formats</i>	8	8		8	
	Foundations for Success in CRE <i>All Formats</i>	10	10	10	18	
	Introduction to Development <i>Classroom</i>	10	10		15	
	Preparing to Negotiate <i>Self-Paced</i>	6	6			
	CI Concepts Revisited: Methods and Models ( <i>Self-Paced</i> )	6	6			
	CI 103 Revisited: User Decision Models ( <i>Self-Paced</i> )	4	4			
	CI 104 Revisited: Investment Decision Models ( <i>Self-paced</i> )	5	5			
	CI 102 Revisited: Market Analysis Models ( <i>Self-paced</i> )	4	4			

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**READY TO REGISTER?** Click on a course above or [view our course catalog](#).

# NEW YORK

## Continuing Education Credits for CCIM Institute Courses

### CREDITS BY LICENSE

COURSE		Broker	Sales	Appraiser	CPA	Post-License
Core Designation Courses	CI 101: Financial Analysis for Commercial Investment Real Estate	22.5	22.5		39	
	CI 102: Market Analysis for Commercial Investment Real Estate	22.5	22.5		39	
	CI 103: User Decision Analysis for Commercial Investment Real Estate	22.5	22.5		39	
	CI 104: Investment Analysis for Commercial Investment Real Estate	22.5	22.5		39	
Ward Center	Commercial Real Estate Negotiations	7	7		8	
	Introduction to Development Workshop	18	18		15	
	Foundations for Success in Commercial Real Estate	14	14			

These approvals are subject to change without notice and are at the discretion of the state commissions. For additional questions, please email us at [cecredit@ccim.com](mailto:cecredit@ccim.com).

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# NORTH CAROLINA

## Continuing Education Credits for CCIM Institute Courses

### CREDITS BY LICENSE

COURSE	Broker	Sales	Appraiser	CPA	Post-License	
Core Designation Courses	CI 101: Financial Analysis <i>Classroom</i>	4	4	30	39	
	CI 101: Financial Analysis <i>Online-Instructor Led</i>	4	4			
	CI 102: Market Analysis <i>Classroom</i>	4	4	30	39	
	CI 103: User Decision Analysis <i>Classroom</i>	4	4	30	39	
	CI 104: Investment Analysis <i>Classroom</i>	4	4	30	39	
Ward Center	Commercial Real Estate Negotiations <i>Classroom</i>	4	4		8	
	Preparing to Negotiate <i>Self-Paced</i>	4	4			
	Financial Analysis Tools for CRE <i>Classroom</i>	4	4			
	Foundations for Success in CRE <i>Classroom</i>	4	4			

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**READY TO REGISTER?** Click on a course above or [view our course catalog](#).

# NORTH DAKOTA

## Continuing Education Credits for CCIM Institute Courses

**NDREC will accept CE credit for out-of-state Real Estate commission-approved classroom courses that have been delivered virtually or in a different format to meet the current health guidelines or directives, provided the licensee is issued a certificate of completion.**

### CREDITS BY LICENSE

COURSE		Broker	Sales	Appraiser	CPA	Post-License
Core Designation Courses	CI 101: Financial Analysis <i>Classroom, Online, and Virtual</i>	32	32		39	
	CI 102: Market Analysis <i>Classroom, Online, and Virtual</i>	29	29		39	
	CI 103: User Decision Analysis <i>Classroom, Online, and Virtual</i>	32	32		39	
	CI 104: Investment Analysis <i>Classroom, Online, and Virtual</i>	32	32		39	
Ward Center	Foundations for Success in CRE <i>Classroom, Online, and Virtual</i>	Not approved	Not approved		14	
	Commercial RE Negotiations <i>Classroom, Online, and Virtual</i>	8	8		8	
	Advanced Marketing Analysis <i>Classroom, Online, and Virtual</i>	Not approved	Not approved		7	

These approvals are subject to change without notice and are at the discretion of the state commissions. For additional questions, please email us at [cecredit@ccim.com](mailto:cecredit@ccim.com).

**READY TO REGISTER?** Click on a course above or [view our course catalog](#).

# OHIO

## Continuing Education Credits for CCIM Institute Courses

### CREDITS BY LICENSE

COURSE		Broker	Sales	Appraiser	CPA	Post-License
Core Designation Courses	CI 101: Financial Analysis Classroom	30	30		39	
	CI 102: Market Analysis Classroom	25	25		39	
	CI 103: User Decision Analysis Classroom	27	27		39	
	CI 104: Investment Analysis Classroom	26.5	26.5		39	
Ward Center	Commercial Real Estate Negotiations	7	7		8	
	Foundations for Success in CRE Classroom	13	13		18	
	Introduction to Development Workshop	Not approved	Not approved		15	

These approvals are subject to change without notice and are at the discretion of the state commissions. For additional questions, please email us at [cecredit@ccim.com](mailto:cecredit@ccim.com).

**READY TO REGISTER?** Click on a course above or [view our course catalog](#).

# OKLAHOMA

## Continuing Education Credits for CCIM Institute Courses

### **Attention Oklahoma Licensees**

You may submit a non-approved course or seminar for consideration in lieu of an approved course. Please submit proof of the course completion to [help@orec.ok.gov](mailto:help@orec.ok.gov).

### CREDITS BY LICENSE

COURSE		Broker	Sales	Appraiser	CPA
Core Designation Courses	CI 101: Financial Analysis Classroom	29	29		39
	CI 102: Market Analysis Classroom	29	29		39
	CI 103: User Decision Analysis Classroom	29	29		39
	CI 104: Investment Analysis Classroom	32	32		39
Ward Center	Commercial Real Estate Negotiations Classroom	7	7		8
	Foundations for Success in CRE Classroom	14	14		18
	Introduction to Development Workshop Classroom	18	18		15
	CI Concepts Revisited: Methods and Models (Self-Paced)	6	6		
	CI 102 Revisited: Market Analysis Models (Self-Paced)	4	4		
	CI 103 Revisited: User Decision Models (Self-Paced)	4	4		
	CI 104 Revisited: Investment Decision Models (Self-Paced)	5	5		

These approvals are subject to change without notice and are at the discretion of the state commissions. For additional questions, please email us at [cecredit@ccim.com](mailto:cecredit@ccim.com).

**READY TO REGISTER?** Click on a course above or [view our course catalog](#).

# OREGON

## Continuing Education Credits for CCIM Institute Courses

	COURSE	CREDITS BY LICENSE			
		Broker	Sales	Appraiser	CPA
Core Designation Courses	CI 101: Financial Analysis for Commercial Investment Real Estate*	32*	32*		39
	CI 102: Market Analysis for Commercial Investment Real Estate*	32*	32*		39
	CI 103: User Decision Analysis for Commercial Investment Real Estate*	32*	32*		39
	CI 104: Investment Analysis for Commercial Investment Real Estate*	32*	32*		39
Ward Center	Foundations for Success in Commercial Real Estate*	14*	14*		18
	Commercial Real Estate Negotiations*	7*	7*		8
	Financial Analysis Tools for Commercial Investment Real Estate*	7*	7*		8
	Introduction to Development Workshop*	18*	18*		15
	Residential Real Estate Financial Analysis*	7*	7*		
	Advanced Market Analysis for Commercial Real Estate*	7*	7*		7
	CI Concepts Revisited: Methods and Models ( <i>Self-Paced</i> )	6	6		
	CI 102 Revisited: Market Analysis Models ( <i>Self-Paced</i> )	4	4		
	CI 103 Revisited: User Decision Models ( <i>Self-Paced</i> )	4	4		
	CI 104 Revisited: Investment Decision Models ( <i>Self-Paced</i> )	5	5		

\*The number of CE hours approved per course is dependent on the course format and does not exceed the number listed in the above chart. These approvals are subject to change without notice and are at the discretion of the state commissions. For additional questions, please email us at [cecredit@ccim.com](mailto:cecredit@ccim.com).

**READY TO REGISTER?** Click on a course above or [view our course catalog](#).

# PENNSYLVANIA

Continuing Education Credits for CCIM Institute Courses

CI 101-104 Designation Courses are also approved for 2 Broker credits each.

## CREDITS BY LICENSE

COURSE		Broker	Sales	Appraiser	CPA	Post-License
Core Designation Courses	CI 101: Financial Analysis Classroom	30	30		39	
	CI 102: Market Analysis Classroom	30	30		39	
	CI 103: User Decision Analysis Classroom	30	30		39	
	CI 104: Investment Analysis Classroom	30	30		39	
Ward Center	Commercial Real Estate Negotiations Classroom	7	7		8	
	Financial Analysis Tools for CRE Classroom	7	7		8	
	Foundations for Success in CRE Classroom	14	14		18	
	Residential Real Estate Financial Analysis Classroom	7	7			
	CI Concepts Revisited: Methods and Models (Self-Paced)	6	6			
	CI 102 Revisited: Market Analysis Models (Self-Paced)	4	4			
	CI 103 Revisited: User Decision Models Self-Paced	4	4			
	CI 104 Revisited: Investment Decision Models (Self-Paced)	5	5			

These approvals are subject to change without notice and are at the discretion of the state commissions. For additional questions, please email us at [cecredit@ccim.com](mailto:cecredit@ccim.com).

**READY TO REGISTER?** Click on a course above or [view our course catalog](#).



# SOUTH CAROLINA

## Continuing Education Credits for CCIM Institute Courses

### CREDITS BY LICENSE

COURSE		Broker	Sales	Appraiser	CPA	Post-License
Core Designation Courses	CI 101: Financial Analysis Classroom	32	32	32	39	
	CI 102: Market Analysis Classroom,	32	32	32	39	
	CI 103: User Decision Analysis Classroom	32	32	32	39	
	CI 104: Investment Analysis Classroom	32	32	32	39	
Ward Center	Commercial Real Estate Negotiations Classroom	7	7		8	
	Financial Analysis Tools for CRE Classroom	7	7		8	
	Residential Real Estate Financial Analysis Classroom	7	7			
	Introduction to Development Workshop Classroom	18	18		15	
	Successful Strategies for Tenant Representation - Classroom	3	3			
	Building a Successful Commercial Real Estate Consulting or Investing Business – Classroom	3	3			
	Advanced Market Analysis for CRE Classroom	7	7		7	

These approvals are subject to change without notice and are at the discretion of the state commissions. For additional questions, please email us at [cecredit@ccim.com](mailto:cecredit@ccim.com).

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# SOUTH DAKOTA

Continuing Education Credits for CCIM Institute Courses

## CREDITS BY LICENSE

COURSE		Broker	Sales	Appraiser	CPA	Post-License
Core	CI 101: Financial Analysis <i>Classroom</i>	Not approved	Not approved		39	
	Commercial Real Estate Negotiations <i>Classroom</i>	Not approved	Not approved		7	
Ward Center	Foundations for Success in CRE <i>Classroom</i>	Not approved	Not approved			
	Creating Reliable Valuations <i>Classroom</i>	Not approved	Not approved			

These approvals are subject to change without notice and are at the discretion of the state commissions. For additional questions, please email us at [cecredit@ccim.com](mailto:cecredit@ccim.com).

**READY TO REGISTER?** Click on a course above or [view our course catalog](#).

# TENNESSEE

## Continuing Education Credits for CCIM Institute Courses

### CREDITS BY LICENSE

COURSE		Broker	Sales	Appraiser	CPA	Post-Licens
Core Designation Courses	CI 101: Financial Analysis <i>Classroom</i>	36	36		39	
	CI 101: Financial Analysis <i>Self-Paced</i>	34	34			
	CI 102: Market Analysis <i>Classroom</i>	39	39		39	
	CI 103: User Decision Analysis <i>Classroom,</i>	38	38		39	
	CI 104: Investment Analysis <i>Classroom,</i>	43	43		39	
Ward Center	Commercial Real Estate Negotiations <i>Classroom and</i>	7	7		8	
	Preparing to Negotiate <i>(Self-Paced)</i>	6	6			
	Advanced Market Analysis for CRE <i>Classroom</i>	8	8		7	
	Foundations for Success in CRE <i>Classroom</i>	16	16		18	
	Introduction to Development Workshop <i>Classroom</i>	21	21		15	
	CI Concepts Revisited: Methods and Models <i>(Self-Paced)</i>	7	7			
	CI 102 Revisited: Market Analysis Models <i>(Self-Paced)</i>	5	5			
	CI 103 Revisited: User Decision Models <i>(Self-Paced)</i>	5	5			
	CI 104 Revisited: Investment Decision Models <i>(Self-Paced)</i>	6	6			

# TENNESSEE

## Continuing Education Credits for CCIM Institute Courses

### CREDITS BY LICENSE

Successful Strategies for Tenant Representation - Classroom	3	3			
Building a Successful Commercial Real Estate Consulting or Investing Business - Classroom	3	3			

These approvals are subject to change without notice and are at the discretion of the state commissions. For additional questions, please email us at [cecredit@ccim.com](mailto:cecredit@ccim.com).

# TEXAS

Continuing Education Credits for CCIM Institute Courses – TREC CE Provider #99

## CREDITS BY LICENSE

COURSE	Broker	Sales	Appraiser	CPA	Post-License	
Core Designation Courses	CI 101: Financial Analysis <i>Classroom, #45818</i>	30	30		39	
	CI 102: Market Analysis <i>Classroom, #45825</i>	30	30		39	
	CI 103: User Decision Analysis <i>Classroom, #45821</i>	30	30		39	
	CI 104: Investment Analysis <i>Classroom, #45826</i>	30	30		39	
Ward Center	Commercial Real Estate Negotiations <i>Classroom #45864</i>	7	7		8	
	Foundations for Success in CRE <i>Classroom #40139</i>	14	14		18	
	Successful Strategies for Tenant Representation - <i>Classroom #46601</i>	3	3			
	Building a Successful Commercial Real Estate Consulting or Investing Business <i>Classroom #46745</i>	3	3			

Currently, self-paced courses are **not approved** in Texas. These approvals are subject to change without notice and are at the discretion of the state commissions. For additional questions, please email us at [cecredit@ccim.com](mailto:cecredit@ccim.com).

**READY TO REGISTER?** Click on a course above or [view our course catalog](#).

### CREDITS BY LICENSE

COURSE		Broker	Sales	Appraiser	CPA	Post-License
Core Designation Courses	CI 101: Financial Analysis Classroom	32	32		39	
	CI 102: Market Analysis Classroom	32	32		39	
	CI 103: User Decision Analysis Classroom	32	32		39	
	CI 104: Investment Analysis Classroom	32	32		39	
Ward Center	Foundations for Success in CRE Classroom	12	12		18	
	Commercial Real Estate Negotiations Classroom	7	7		8	

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**READY TO REGISTER?** Click on a course above or [view our course catalog](#).

# VIRGINIA

## Continuing Education Credits for CCIM Institute Courses

CCIM courses are approved through the Virginia Association of Realtors.

### CREDITS BY LICENSE

COURSE		Broker	Sales	Post License	CPA
Core Designation Courses	CI 101: Financial Analysis <i>Classroom, Online, and Virtual</i>	8	8	8	39
	CI 102: Market Analysis <i>Classroom, Online, and Virtual</i>	8	8	2	39
	CI 103: User Decision Analysis <i>Classroom, Online, and Virtual</i>	8	8	2	39
	CI 104: Investment Analysis <i>Classroom, Online, and Virtual</i>	8	8	2	39
Ward Center	Commercial Real Estate Negotiations <i>Classroom and Virtual</i>	8	8	2	8
	Foundations for Success in CRE <i>Classroom, Online, and Virtual</i>	8	8	2	18

These approvals are subject to change without notice and are at the discretion of the state commissions. For additional questions, please email us at [cecredit@ccim.com](mailto:cecredit@ccim.com).

**READY TO REGISTER?** Click on a course above or [view our course catalog](#).

# WASHINGTON

## Continuing Education Credits for CCIM Institute Courses

### CREDITS BY LICENSE

COURSE		Broker	Sales	Appraiser	CPA
Core Designation Courses	CI 101: Financial Analysis <i>Classroom, Online, and Virtual</i>	29	29		39
	CI 102: Market Analysis <i>Classroom, Online, and Virtual</i>	29	29		39
	CI 103: User Decision Analysis <i>Classroom, Online, and Virtual</i>	29	29		39
	CI 104: Investment Analysis <i>Classroom, Online, and Virtual</i>	29	29		39
Ward Center	Commercial Real Estate Negotiations <i>Classroom</i>	7	7		8
	Foundations for Success in CRE <i>Classroom</i>	16	16		18
	Introduction to Development <i>Classroom</i>	Not approved	Not approved		15
	Splitting Profits in CRE <i>Classroom</i>	Not approved	Not approved		
	CI Concepts Revisited: Methods and Models ( <i>Self-Paced</i> )	Approval Pending	Approval Pending		
	CI 102 Revisited: Market Analysis Models ( <i>Self-Paced</i> )	Not approved	Not approved		
	CI 103 Revisited: User Decision Models ( <i>Self-Paced</i> )	Not approved	Not approved		
	CI 104 Revisited: Investment Decision Models ( <i>Self-Paced</i> )	Not approved	Not approved		

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# WISCONSIN

## Continuing Education Credits for CCIM Institute Courses

### CREDITS BY LICENSE

COURSE		Broker	Sales	Appraiser	CPA	Post-License
Core Designation Courses	CI 101: Financial Analysis	6	6		39	
	CI 102: Market Analysis	6	6		39	
	CI 103: User Decision Analysis	6	6		39	
	CI 104: Investment Analysis	6	6		39	
Ward Center	Commercial Real Estate Negotiations	6	6		8	
	Foundations for Success	6	6		18	
	Introduction to Development Workshop	6	6		15	
	CI Concepts Revisited: Methods and Models	6	6			
	CI 102 Revisited: Market Analysis Models	4	4			
	CI 103 Revisited: User Decision Models	4	4			
	CI 104 Revisited: Investment Decision Models	5	5			

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# WYOMING

## Continuing Education Credits for CCIM Institute Courses

Effective July 2020, the State of Wyoming now accepts CCIM Designation courses as part of the NAR Designation Program for continuing education credit. All courses must meet required state criteria.

### CREDITS BY LICENSE

COURSE	Broker	Sales	Appraiser	CPA
CI 101: Financial Analysis for Commercial Investment Real Estate	29	29		39
CI 102: Market Analysis for Commercial Investment Real Estate	29	28		39
CI 103: User Decision Analysis for Commercial Investment Real Estate	29	29		39
CI 104: Investment Analysis for Commercial Investment Real Estate	29	29		39
Commercial Real Estate Negotiations	7	7		8
Foundations for Success in Commercial Real Estate	14	14		18

For additional questions, please email us at [cecredit@ccim.com](mailto:cecredit@ccim.com).

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