



ROBERT L. WARD CENTER
for Real Estate Studies



**NOW with
8-hrs CE
CREDITS**

Register Today for CCIM's 1-Day Course Residential Real Estate Financial Analysis Workshop

CCIM Institute's new 1-day workshop – *Residential Real Estate Financial Analysis* – equips residential real estate agents with key CCIM financial and investment analysis skills. These skills provide agents whose primary business is selling single family homes the ability to position residential properties as investment opportunities.

Wednesday, March 7, 2012

8:30 a.m. to 5:30 p.m.

Greater Tampa Association of REALTORS®

2918 W. Kennedy Blvd. • Tampa, FL 33609

Tuition: Before Feb 27, **\$150** with Student Manual
After Feb. 27, \$165

To register GTAR-members go to www.GTAR.org

Others email Rebecca@gtar.net



This course is for you:

- *Residential Real Estate Financial Analysis* is the perfect training for residential agents who want to expand their business to include selling single family homes, condos, duplexes, four-plexes, or small commercial properties to investors.
- Private investors who want to learn basic financial analysis skills to apply to their investment portfolio.
- This course serves as your introduction to the CCIM's Cash Flow Model and its applications to make decisions based on wise investment fundamentals.

Upon completion of this course you will be able to:

- Explain the impact of loan to value (LTV) on equity yield.
- Calculate investment performance using gross rent multiplier; capitalization rate; before tax cash-on-cash; internal rate of return (IRR); and net present value (NPV).
- Participants receive custom Excel spreadsheets that can be used for future analyses, and earn one (1) elective credit toward the CCIM designation.
- State-approved for 8-hours of Continuing Education credits



About the Instructor

Peter Barnett, CCIM, has been active in commercial real estate and property management industry since 1995. Peter owned/invested in multifamily and office properties, and facilitated millions dollars of commercial transactions. He has worked with a wide range of investors and companies ranging from first time commercial buyers to investment groups assembling large commercial portfolios. Peter is currently Manager of Lease Administration for PricewaterhouseCoopers, LLP. responsible for the leases of nearly 6 million square feet of office space in over 90 locations in the continental U.S., India and China. Peter is Vice President and co-owner of a commercial real estate firm.

Brought to you by GTAR's Professional Development Committee
DBPR COURSE # 0013582

