



CERTIFIED COMMERCIAL INVESTMENT MEMBER

# CI 104 – INVESTMENT ANALYSIS FOR COMMERCIAL INVESTMENT REAL ESTATE

Atlanta, GA

December 5-9, 2005

First day check-in: 7:30 – 8:30 a.m.

Class: 8:30 a.m. – 5:30 p.m.

Investment Analysis will provide the knowledge you need to make sound decisions regarding every critical aspect of the acquisition and ownership of commercial investment property. Learn modern investment concepts such as expected value based on probabilities, real estate exchanges, capital accumulation as a method for evaluating alternative real estate investments and income partitioning. This dynamic course thoroughly explores every type of investment real estate – multifamily, office, retail and industrial. Case studies set the concepts explored into a real-world perspective.

### Course Outline

- Revisit Financial Analysis
- Learn Investment as a Process
- Analyze the Impact of Financing and Risk
- Examine Various Disposition Decisions

### Course Location

Classroom Resource Group  
50 Glenlake Parkway, Suite 130  
Atlanta, GA 30328  
678-990-9030

### Recommended Lodging

Holiday Inn  
767 Hammond Drive  
Atlanta GA 30328  
404-250-4450  
*-mention Classroom Resource Group to receive group rate room rate: \$75.99*

### Course Requirements

- CI 101 Financial Analysis is a prerequisite.
- Hewlett-Packard **financial calculator**. HP-10BII model is highly recommended.
- **Laptop Computer is required** with CD-ROM drive, Excel® 2000 or higher version, and Internet Explorer 6.0 or higher version

### Course Credits

- 3 CCIM Core Course Credits
- 32 CE Credit hrs Broker/Sales – Georgia
- 32 CE Credit hrs Appraisal – Georgia
- Visit CCIM Web site for CE credits in other states
- 32 CFP CE hrs.

**Register by phone at (800) 621-7027;**

Register online at [https://www.ccim.com/education/ccim\\_education/coursereg.jsp](https://www.ccim.com/education/ccim_education/coursereg.jsp);

Fax this registration form to (312) 321-4530; or

Mail to: CCIM Institute, 430 N. Michigan Ave., Suite 800, Chicago, IL 60611-4092

### Student Information

Name: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Phone: \_\_\_\_\_

Fax: \_\_\_\_\_

Email: \_\_\_\_\_

### Student Status and Tuition (Please check one)

**Market Code: 05WEB**

- CCIM Candidate Rate - \$920
- Non-Candidate Rate - \$1,090
- Course and Candidacy - \$1,370

### Payment Information (Please check one)

- Visa
- MasterCard
- AMEX
- Check

Credit Card No.: \_\_\_\_\_

Expiration Date: \_\_\_\_\_

Authorized Signature \_\_\_\_\_